Jobs That Crossed My Desk Through Oct. 6, 2010
Complimentary Service of Audreysnetwork.com
Oct. 6, 2010

If interested in a listed position, contact the person whose information appears at the top of each listing. Individual listings of each executive search person are separated by string of stars. Multiple listings submitted by one recruiter are separated by straight lines.

Remember I’m not a recruiter and only distribute this listing to help bioscience industry professionals identify potential positions with contact person information provided where possible. These positions originated with individuals in my network.

Be sure to join the Bio2Device Group (includes professionals from all life science sectors and functions) to access their list of positions which includes different universe of jobs. You must attend one of B2DG meetings to become member but application is free. See details at www.bio2devicegroup.org.

Contact:
E-mail your CV/resume Kathryn Crone, Smith Hanley Associates, at kcrone@smithhanley.com, or call 212-915-0500.

Manager of Medical Writing – Midwestern US
Job Description:
A highly respected Midwestern CRO with 30+ years of success is growing their Medical Writing department and seeks an extremely well rounded in house Manager/Director to build a department and interface with national clients. Experienced candidates must have a PhD, hands-on experience writing highly complex regulatory submission documents, and experience managing a small staff. Those with strong leadership, scientific, clinical, and strategic skills are sought to work independently and collaboratively with a dynamic team. The hiring manager is committed to providing growth in other areas of the department as well.

Compensation:
$140-180K and relocation

Qualifications:
Minimum: 8 years of medical writing experience within a CRO, biotech, device or pharma.
Must have PhD and 3 years of managing people.

Contact:
To apply, email Jessica Warchal at Jessica.Warchal@i3research.com
Senior Medical Writer, Regulatory – Home Base
Job Description:
i3 Statprobe focuses exclusively on providing the pharmaceutical and biotechnology industries with comprehensive, integrated data service solutions that include data capture, summary, analysis, and reporting for clinical trials across all phases of research. The company demonstrates leadership and innovation by leveraging world-class process design and six-sigma quality, affording clients the ability to maximize efficiencies and exceed customer expectations.

As a UnitedHealth Group company, i3 Statprobe is part of a worldwide health care service organization that uses innovation, integrity and commitment to prepare for the future - and you
can prepare for yours with us. It’s a rare combination for success that only a career with i3 Statprobe can provide.

We are currently seeking a home -or- i3 office-based Senior Medical Writer, Regulatory.

The Senior Medical Writer, Regulatory, is responsible for developing, writing and editing clinical documents associated for use in regulatory activities.

Responsibilities:

Developing clinical regulatory documents including CSRs, protocols and investigator brochures using client or i3 Statprobe templates
Developing tables, charts, figures and other display elements for clinical data
Complying with client or i3 Statprobe procedures for completing deliverables, obtaining reviews, incorporating edits and working with teams to finalize deliverables
Managing medical writing activities associated with individual studies and across departments, keeping management and team members informed of project status
Actively participating in team meetings; leading meetings, as needed
Affiliating with professional organizations and participates in continuing education programs, conferences, seminars and workshops (as circumstances permit) in an effort to keep pace with regulatory guidances and client expectations
Staying within budget specifications for assigned projects, working within the budgeted hours and communicating any changes to specifications to Manager, Medical Writing or Project Manager, as appropriate
Completing administrative tasks within specified timeframes

Qualifications:

Bachelor's degree in life science or clinical field; MS, MPH, PharmD, PhD, or other advanced life sciences degree preferred
Extensive experience in writing clinical regulatory documents in a pharmaceutical or CRO environment
Thorough knowledge of drug development process and regulatory guidelines
Knowledgeable of eCTD organization and preparation
Thorough knowledge of relevant GCP, ICH and FDA guidelines
Excellent proofreading, editing and internet research skills
Proficient in the use of English grammar, punctuation and spelling
Working knowledge of basic statistics with the ability to analyze descriptive and numeric data and present with clarity and accuracy
Thorough knowledge of clinical research design and methodology
Excellent organization and planning skills
Proficient in the use of MS office software and in the use of customized Word functionalities, including templates, style guides, table formatting and customized toolbars
Ability to develop good working relationships with internal and external colleagues

Contact: J. Kevin Rowlinson, President
Rowlinson & Associates
1860 Chinook Trail
Maitland, Fl. 32751
+1-407-810-7195

Medical Sales rep in Bay Area
I do medical sales recruiting. I have a client currently looking for a medical sales rep who is an RN with previous ICU/CCU experience and who has been in sales for a year or two. This is with a $2B medical device company. The territory is SF and East Bay, no overnight travel. Company car, base salary, commission $140K at plan. Great Manager

Eight positions have been posted since September 30 on CACO Free Job Links website (http://www.caco-ca.org/aspx/jobs.aspx). The summary of those positions is attached to this email.

<table>
<thead>
<tr>
<th>Employer</th>
<th>Position</th>
</tr>
</thead>
<tbody>
<tr>
<td>Amgen San Francisco</td>
<td>Senior Research Associate</td>
</tr>
<tr>
<td>Takeda San Francisco</td>
<td>Research Associate II, Purification/Mass Spectroscopy (Temporary)</td>
</tr>
<tr>
<td>Amyris, Inc.</td>
<td>Scientist, Analytics</td>
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<tr>
<td>Amyris, Inc.</td>
<td>Quality Assurance Manager</td>
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<tr>
<td>netPolarity (on-site at biopharmaceutical client)</td>
<td>Sr. Scientist</td>
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<tr>
<td>Institute for Neurodegenerative Diseases, UCSF</td>
<td>Staff Research Associate I - II</td>
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<tr>
<td>Arcadia Biosciences</td>
<td>Research Associate</td>
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<tr>
<td>SRI International</td>
<td>Supervisor - Analytical Chemistry</td>
</tr>
</tbody>
</table>

For information about this job posting or to submit a resume, please contact John Proctor jproctor@fortebio.com

Field Application Scientist, NJ

Summary: Technical field expert for ForteBio products and their application. Achieves and maintains a high level of technical knowledge of ForteBio products, their application and competing products.

Accountabilities:
• Supports Account Managers to sell ForteBio products through joint sales calls, lead follow up, on site seminars, regional seminars, trade shows and user meetings. Provides technically sound and detailed presentations of ForteBio products at promotional venues and high level scientific meetings. Provides optimal pre sales information, product demonstration, assay development, and post sales support
• Supports customers to adopt ForteBio products through effective demonstration and sample work up in customer laboratories or at ForteBio facility. Assists and consults with customers on optimizing applications including assay development design. This includes practical bench laboratory work where necessary. Liaises with internal ForteBio experts to trouble shoot and resolve any and all field product performance issues, where feasible.
• Establishes and maintains a strong technical knowledge of ForteBio products and their application as well as relevant competing products and companies. Achieves this knowledge from experience and through internal and external resources. Maintains an updated familiarity with both high-level scientific publications and other related literature in trade journals.
• Shares responsibility to achieve territory’s sales quota as an integral part of the sales and marketing team. Provides a monthly territory activity report to management including but not limited to competitive activity and market trends.
• Assists marketing and product development to test new product concepts and new product introductions in the field. Assists in the planning and implementation of beta testing of prospective new products. Designs experimental programs, gathers and analyzes data, educates and supports customer use and feeds back all field information to ForteBio.
• On an ongoing basis takes the lead in continuously educating Sales Managers and customers on ForteBio products and their application. Where possible participates in relevant scientific societies,
their meetings and as a contributing author to peer reviewed papers and reviews in scientific journals.
• Performs other duties as agreed to at management’s direction.

Qualifications:

• Master’s Degree or higher in the Life Sciences preferred, plus a minimum of 2 years of relevant industry scientific or field experience
• Customer support and training experience of technical material is required
• Previous field sales or applications experience is preferred
• Requires at least 2 years experience in laboratory research using SPR-based systems or ELISA assay experience
• Demonstrated aptitude towards the selling process and a proven team player
• Must be results and success oriented with proven ability to organize, develop, and follow through on tasks and plans
• Excellent interpersonal skills, relationship management skills and written and verbal communication skills. Must be based within 30 minutes of the NY/NJ border; would also consider Atlanta, with willingness to travel overnight as required. Amount of overnight travel will be determined by location but will be in the 35-65% range.

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A Bio2Device Group member reports Novartis is hiring. See some listings below.

<table>
<thead>
<tr>
<th>Position</th>
<th>Location</th>
<th>Status</th>
<th>Full Time</th>
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<tbody>
<tr>
<td>Assoc Scientist, Vacaville, CA</td>
<td>71356BR USA</td>
<td>United States - California</td>
<td>Permanent</td>
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<tr>
<td>Biopharmaceutical Graduate Program - Vacaville, Calif</td>
<td>73130B R USA</td>
<td>United States - California</td>
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<tr>
<td>BioPharmaceutical Manufacturing Operator</td>
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<td>United States - California</td>
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<td>Dir QA Compliance</td>
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<td>Director Human Resources</td>
<td>67436B R USA</td>
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<tr>
<td>Finance Manager</td>
<td>73048B R USA</td>
<td>United States - California</td>
<td>Permanent</td>
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<tr>
<td>Manager, Human Resources, Manufacturing</td>
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<td>United States - California</td>
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<tr>
<td>Equipment Specialist</td>
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<td>Employment Type</td>
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<tr>
<td>Manufacturing Mechanic - Vacaville, California</td>
<td>61722B USA - California Pharmaceuticals Permanent Full Time</td>
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<tr>
<td>QA /GMP Officer</td>
<td>72901B R USA - California Pharmaceuticals Permanent Full Time</td>
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<td>Quality Control Scientist</td>
<td>70491B R USA - California Pharmaceuticals Permanent Full Time</td>
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<td>Sr. Auto &amp; Controls Engineer</td>
<td>71882B R USA - California Pharmaceuticals Permanent Full Time</td>
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<tr>
<td>Territory Manager-North County San Diego</td>
<td>72097B R USA - California Consumer Health Permanent Full Time</td>
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<tr>
<td>Territory Sales Representative - Huntington Beach, CA</td>
<td>72169B R USA - California Consumer Health Permanent Full Time</td>
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</table>

Contact: Kasia Proctor; email kasia.proctor@moldev.com

OPCO Description—located in Sunnyvale
Molecular Devices, part of the Medical Technologies platform of Danaher Corporation is one of the world’s leading producers of high-performance bioanalytical measurement systems for high-throughput screening, genomic and cellular analysis, and microplate detection. These leading-edge products enable customers to improve research productivity and effectiveness which ultimately accelerates the complex process of discovering and developing new drug compounds.

Danaher Overview
Danaher Corporation designs, manufactures, and markets professional, medical, industrial, and consumer products, which all generate approximately $13 Billion in revenue. Danaher’s business activities encompass four reporting segments and are comprised of six strategic platforms: Medical Technologies, Professional Instrumentation (Environmental, Electronic Test), Industrial Technologies (Motion, Product ID, and Focused Niche Businesses) and Tools & Components (Mechanic’s Hand Tools).

Description
Responsible for developing and implementing worldwide marketing strategy and implementing marketing activities for the SpectraMax single mode Microplate Readers in support of company objectives. Includes providing direct support to sales teams and customers to insure product growth and success. Create and maintain sales and applications collateral; participate in trade
show coordination, media insertions and product promotions; as well as maintain an advertising schedule and budget. In addition, develop product strategy, pricing and marketing plans, and participate in new product development programs including the product management of new microplate reader platforms.

- Product development = 35%
- Service and support = 40%
- Travel = ~25%

DUTIES PERFORMED:

Work with marketing team to develop an overall strategy for product line to meet company goals.

Manage the development and implementation of the annual Marketing Plan for assigned products, including product strategy, pricing, advertising and promotional activities as well as training sales and applications support personnel.

Define new product specifications based upon customer needs, application requirements and fit with company strategy. Manage new product marketing responsibilities throughout the development process.

Perform market research to support market assessment.

Provide training for domestic and international sales and technical support representatives.

Forecast, monitor and control product line revenue within budgetary limits. Also perform quarterly reviews of market and competitive trends.

Participate in other marketing department projects as required.

Qualifications

JOB REQUIREMENTS:

B.S. Degree in Life Sciences (or equivalent) plus 5 years of progressive experience in marketing product management of scientific instrumentation/systems. Previous experience in SpectraMax Microplate Readers or competitive products would be desirable. MBA or other marketing credentials would be a plus. Requires excellent analytical, communication and organizational skills plus a proven record of meeting or exceeding objectives.

SKILL REQUIREMENTS:

B.S. Degree in Life Sciences
Actively solve problems and achieve goals. Work with customers to improve product performance or add additional functionality to improve product performance/needs.

Work regularly in multiple groups that include applications, engineering, manufacturing, marketing and sales personnel.

Effectively establish and maintain productive work relationships as well as exchange information with personnel with varying backgrounds to achieve a common goal.

Ability to work with a list of action items to execute and complete these tasks in a timely manner.
Able to respond to changes in process, responsibility, or assignment quickly without losing sight of the overall goal.

Working on project teams to make sure these projects are focused and achieve the targets initially defined by the marketing specifications and project timelines.

Develop expertise and be willing to share information with others verbally as well as through a variety of medias including presentations, project teams, etc.

Identify customer champions during instrument validation/new product introduction and must have interpersonal skills to effectively work with customers as well as exchange data/information with them.

Organization
: Molecular Devices
Primary Location
: North America-United States-CA-Sunnyvale
Job Function
: Marketing and Business Development
Schedule
: Full-time

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Below is a list of our current openings. If you have any referrals please contact Wirth & Associates.

wirth@wirth-associates.com

Sr. Director Quality Systems - 022J-082610-9C
$200-230K + 25% bonus range.
This individual will be responsible for compliance and remediation activities for a client base that includes global leaders in the Pharmaceutical and Medical Device industries. These activities will include but not be limited to CAPA, 483 responses, Consent Decree remediation, Quality Systems implementation, Risk Assessment, Design Controls, PAI’s, mock FDA audits, Supplier Quality Systems, internal and external auditing, long-term strategic quality initiatives, etc. In addition to leading staff personnel in these sorts of projects, this individual will leverage his/her industry contacts for future business development.
The successful candidate will have at least 20 years of drug/device industry experience in increasing levels of leadership responsibility in various aspects of Quality Assurance/Systems management. Also required are at least five years of experience in a large consulting firm practice. A BS degree minimum is required with advanced degrees in science or engineering preferred along with any certifications related to audit, quality management, quality engineering or Six Sigma. This individual may reside anywhere within the United States - no relocation is required. Proximity to a major airport is strongly preferred as extensive travel will be required for this position.

Vice President, Corporate Operations 10D-062410-01N
Pacific Northwest
The Vice President for Corporate Operations is responsible for ensuring that a scheduling system (staff, assessment models, processes, and electronic system) exists for successful commercial
production. Additionally, this position is responsible for the development and management of the operational excellence, and operational services departments. This position will be accountable for the development and execution of the appropriate hiring, training, and operational excellence plans. The successful candidate will have the leadership skills required to lead staff within their departments and also manage cross functionally within the production sites.

Requirements:
- Bachelor's Degree in Life Sciences or related field. Advanced degree a plus.
- 15 years experience with increasing managerial responsibility in health care operations, manufacturing, quality operations, or technical area management, including 10 or more years of managerial experience and at least 3 of these years in cross-functional team leadership.

Director, Engineering
Florida - 140K plus Bonus/Stock

The Engineering Director will report to the VP of Operations and take over that role in the future. Heavy equipment experience very desired, project management, new technology, Pharma/Device background, maintenance and calibration background, and strong leadership results are all a must.

OVERALL RESPONSIBILITIES
Perform professional work in research, development, design, testing, analysis, production, construction, maintenance, planning, survey estimating, application, and the standardization of engineering facilities, systems, structures, processes, devices, and materials. Supervise equipment design, fabrication, installation, start-up, validation, and maintenance. Generate all documentation and the capabilities required to operate all Company facilities according to GMPs, OSHA, and EPA guidelines.

EDUCATION / EXPERIENCE: Master's degree in Engineering or similar field. Over ten years professional experience. Broad knowledge of advanced concepts, principles and techniques in a specialized field. Understanding of regulatory compliance standards.

Packaging Equipment Engineer - 077J-092110C

We need experience designing and installing high speed packaging equipment for tablet/solid dose products and this must include blister packaging. Our client is a world-leader in branded pharmaceutical products with operations around the globe. We are seeking a Senior Packaging Equipment Engineer to work in one of their largest solid dose operations in the US. This individual will be responsible for specification, design, selection, installation, validation and commissioning of high-speed packaging equipment. The qualified individual will have a BS degree minimum in an Engineering discipline and at least three years of pharmaceutical project engineering experience providing technical expertise for high speed packaging equipment, to include blister packaging. Preferred qualifications include five or more years experience, Six Sigma Certification, Lean Manufacturing experience, etc. Also required is good project engineering experience managing projects from start to finish.

Engineering Director - 10N-082410-01G
Northwest
Engineering Degree.
10+ years experience in the pharmaceutical industry - process science, manufacturing or engineering.
Aseptic processing, vial filling, automated and lyophylization - Required.
Quality System Manager - 156J-091510-C
Upper Midwest
$100,000
This position will establish and implement global quality strategies and systems encompassing the entire product life cycle in accordance with Company and regulatory requirements. The systems are to include change control, document control, internal auditing, complaint handling, nonconformance/CAPA and regulatory compliance. The systems will need to be in compliance with domestic and international cGMP requirements for cosmetic, medical device, and over the counter drug products. A BS degree is required with at least 5-10 years of experience in consumer product/OTC/medical device/pharmaceutical product QA.

Manager of Process Engineering - 10A-062410-01D
$140-160K plus bonus
San Francisco - Bay Area - Local Candidates only.
Bachelors Degree in Engineering, Science or related technical field
12 years of experience with significant experience in Pharmaceutical or Biotech industry in the areas of the Fermentation, Media Prep, Buffer Prep, Recovery, CIP or Clean Utilities
P.E. registration highly desirable
Solid knowledge of cGMP requirements, aseptic processing (including systems and equipment) and FDA regulations

GCP Associate - BioPharmaceutical - Cancer Drug Development
New Jersey
Compensation will be commensurate
3 years experience minimum.

Principal Packaging Engineer 023J-060110-C
Central Sunbelt
$100-115,000 + 14% bonus
Key is pharma/device packaging engr experience and specifically must have strong plastics experience to include injection/blow molding.

Sr. Quality Systems Specialist - 042010-JTWC-22 Twin Cities, MN area
BS Degree in science or engineering preferred. Will be responsible for implementation of quality systems for Class II device manufacturer to include extensive experience needed with CAPA, ISO 13485 and compliance audit. This will necessitate good documentation and project management skills. Company makes infusion devices for injection of diagnostic contrast media so there is a disposable component as well as electronics for metering dose and flow. Good visibility in a growing, medium-sized device company.
Local-area candidates preferred; no relocation package at this time.
Medical Device experience Required!!!

Mgr. QA Tech. Services - 042010-JTWC-27 Northeast/PA
Leader to oversee validation, compliance, change control and design controls/assurance. Validation oversight includes manufacturing processes, testing, packaging, facilities and utilities. Will oversee quality systems implementation and design, risk assessment (ISO 13485), design controls, aspects of quality engineering to include CAPA, calibration, process/change controls, etc. Qualified candidate must have at least eight years medical device experience, at least four of which have been spent in a leadership capacity and a BS degree, preferably in an engineering or scientific discipline. Any certifications a definite plus.

Medical Device experience Required!!!

Manager, Manufacturing Quality - P051710-TWE1
NC
140K + bonus
Leads and manages the Manufacturing Quality function for the Site to assure the quality of product manufactured at the site meets patient needs and customer expectations, and is produced in compliance with company quality standards and all applicable regulatory requirements.
Preferred Experience and Capability
· B.S. in a technical discipline (Chemistry, Biology, Microbiology, Engineering, Pharmacy, etc.)
· M.S. (strongly preferred)
· A minimum of 5-7 years of increasingly responsible quality/technical service experience, ideally in an aseptic pharmaceutical manufacturing environment. Experience should encompass all aspects of manufacturing processes including standards definition, process validation, training, monitoring, investigations, product release, etc.

Dir, Quality & Regulatory Affairs P051710-TWE2
140+
Florida
Accountable and responsible for managing all aspects of Quality Operations, including Quality Control, Quality Assurance, Regulatory Affairs, Validation, and GMP/Technical training, representing a staff of approximately 100 associates. Included in the functions are: sampling testing (analytical and microbiological), and release of all products; administration of the stability program; primary contact with all regulatory agencies, to include, but not limited to FDA and MHRA; primary point of contact with all suppliers and customers on quality and regulatory issues. Responsible for ensuring the site is in compliance with cGMP guidelines adherence to company policies and applicable quality standards across the business.
Education or Equivalent:
4 year life science degree preferred; graduate degree would be beneficial
10 years pharmaceutical industry experience
5-8 years management experience

Quality Control Lab Manager  J0156-091110C
Central Sunbelt
$120,000 + 18% bonus
This is a leadership role overseeing a QC Chemistry laboratory group of three direct reports and a total department of 20 people tasked with oversite of testing of raw materials, in-process and finished product, product release, stability, methods development and validation, equipment calibration and maintenance, methods transfer and the departmental budget. Qualified candidates will have at least eight years of pharmaceutical industry experience in quality control, at least three
of which must have been in a supervisory or managerial capacity, BS degree minimum in Science or closely-related and some experience with sterile/aseptic dosage forms. Client is a world-leader and this is a visible position.

Director, Quality Assurance 095-L062110-D
50% travel, market salary, bonus, stock, stock options.
Must have GCP, GLP, GMP. Parenterals highly desired.
The position involves direct oversight of quality assurance activities for drug products in clinical trials, study compliance with cGCP and corporate SOP’s, and then commercialization. Responsible for development and implementation of sound quality strategies for the company’s oncology products. Serve as liaison to the FDA and appropriate Regulatory branches. Oversight responsibilities include all GCP, GLP, GMP and quality assurance/control activities. As the Sr. Quality employee, ensure that all aspects of the quality program adds value to the Company’s mission to develop and commercialize ethical therapeutics.
Proven direction and leadership for the maintenance and ongoing development of the Company’s Quality System; ensuring compliance with the intent and letter of applicable sections of the CFR.

Manager, Production 055-L062110-D
SVP company, NC.
Must have SVP, including sterile filling. Terminal sterilization is not good enough.
Base to ~ $100K, bonus, relocation.
POSITION SUMMARY
Responsible for the management of all manufacturing activities for the sterile filling business unit. The direct reporting staff includes the following: Compounding Supervisor, Fill/Finish/Lyophilization Supervisor, Component Preparation Supervisor. All activities in this business unit are overseen by this position.

Local Bay Area Company is looking for an experienced contract CRA to help with monitoring 9 sites for 3 studies in the US starting ASAP. Experience with monitoring oncology and Phase I studies is preferred and the duration of the contract is approximately 1 year. If interested, please send your CV for confidential consideration to info@osmos.us
Thank you

Resumes to rkhenais@aerotek.com and (650) 825-2932 Ruba Khenaisser Senior Engineering Recruiter Medical Devices & Biotech Aerotek Inc., 395 Oyster Point Blvd. Ste. 119 South San Francisco, CA 94080 Tel: (650) 825-2932 Fax: (650) 825-2992 Email: rkhenais@aerotek.com

I am a Senior Engineering Recruiter with Aerotek, the #1 Technical Recruiting firm in the US. I'm working exclusively with a Director at a medical device company in San Francisco to hire a Quality Engineer and/or hands-on Quality Manager. Here are the requirements:

- Class II or Class III medical device experience
- Experience with FMEA, ISO14971 and/or ISO13485 with risk management
- Sterilization validation
- Experience working with engineering from a quality perspective, concept through manufacturing
- Contract to hire, $90-110K (we are looking to hire a long-term fit)
- Start this week, hiring from a phone interview, will be a working interview for the first week.

10/6/2010
This company is close to public transportation and several employees commute from the South Bay easily. We are ready to hire!

Jobs That Crossed My Desk Through Sept. 27, 2010

See positions described for Acclarent.

**RAL Career Actions Job Lead**

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<tr>
<th>JOB NUMBER</th>
<th>JOB TITLE</th>
<th>LOCATION</th>
<th>JOB CATEGORY</th>
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<tr>
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<td>Accounting Associate- Temp to hire</td>
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<td>Finance</td>
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<td>ENT Consultant - Shreveport/Little Rock</td>
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<td>Sales/Training</td>
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<td>2076077</td>
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<td>2072766</td>
<td>Sr. Technician- R&amp;D</td>
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<td>Manager - R&amp;D-Balloon Catheter</td>
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<td>Research and Development</td>
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<td>VP, US Sales</td>
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<td>2063433</td>
<td>Principal Engineer - Process and Product</td>
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<td>Manager, Quality Engineering (Product Development)</td>
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<td>2063421</td>
<td>Sr. Quality Engineer</td>
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<td>2063409</td>
<td>Program Manager</td>
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<td>2061616</td>
<td>Manager - R&amp;D</td>
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<td>2060986</td>
<td>Program Manager</td>
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<td>Research and Development</td>
</tr>
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</table>
If interested please send your resume to:
Dr. Shuling Cheng
slcheng@oncohealthcorp.com

About the Company:
OncoHealth is an early stage company located in the Bay Area of California. Our mission is to enhance women’s health through better diagnostic testing and screening. The company plans to commercialize unique proprietary tests for cervical cancer and other cancers associated with human papillomavirus (HPV). For more detailed information about OncoHealth Corp, please visit our website at http://oncohealthcorp.com.

Job Description
Part time or Full time
Assay Development – Research associate or Scientist

Description: We are seeking highly motivated individuals with knowledge and/or experience in virology, cancer diagnosis, and various enzyme immunoassays for various clinical samples. The individual must have strong motivation to work for a startup company.

Requirements
Qualifications (Knowledge, Skills and Abilities: Education, Experience, Job Skills, Equipment Skills, and Certifications):

1. BS or advanced degrees in life science or relevant fields
2. Hands-on experience in enzyme immunoassay and cell-based assay is preferred
3. Strong capability in data analysis, trouble-shooting, multiple-tasking and organization skills will be a plus
4. Ability to work cross-functionally with other technical teams across the organization is required
5. Reliable, independent thinker possessing a high attention to detail is critical, as well posses self starter initiative.

Contact
careers@legacymedsearch.com and our site’s link for candidates to apply directly is www.legacymedsearch.com
This is a Confidential Retained Search. A complete Company and Job Profile will be made available to qualified candidates under NDA. If you meet the basic requirements below, please send your resume via the link below; then call Brett Michelson 407-898-4440 X 109 to schedule a confidential conversation with Paula Rutledge.

Requirements:
- 15 years progressive leadership within a Medical Device company
- Daily operational/General Management experience in a medical manufacturing environment
- Strong educational background (executive management have advanced degrees from leading universities; MBA strongly preferred)
- Job stability: Client company has a retention rate over 90%; executive management team averages 10+ years tenure
- Impeccable background and demonstrated ability to lead.

Located in Northeast.

This is a Confidential Retained Search. A complete Company and Job Profile will be made available to qualified candidates under NDA. If you meet the basic requirements below, please send your resume via the link below; then call Brett Michelson 407-898-4440 X 109 to schedule a confidential conversation with Paula Rutledge.

**Company Description**: VC backed Renal Products start-up with strong additional IP and IDE submission in therapeutic technology for cardiology, oncology and nephrology. Management team has strong track record in life sciences and recently completed fundraising to capitalize on positive Phase I trial.

**Basic Requirements:**
- 15 years progressive leadership within a Medical Device company
- Daily operational/General Management experience; Start up experience coupled with pedigree Fortune 1000 experience preferred
- Strong educational background (MBA, JD, MD preferred)
- Experience managing breakthrough, disruptive technology from start-up to commercialization
- Strong and commanding demeanor with clinical community, medical device industry, Wall Street and VC contacts
- Impeccable background and demonstrated ability to lead.

Located in Pacific region.

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FOR FULL DESCRIPTIONS CONTACT:
Jarboe & Associates janetjarboe@qwest.net 970-686-5899 (office) 970-689-2962 (cell)
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**Director External Scientific Affairs, Clinical Immunology** – MD or can be remote but preference is MD
- Ph.D. in a related discipline and will ideally have post-doctoral experience.
- 10-15 years of combined experience in Corporate and Academic.
- Must have a significant publication record in peer reviewed journals that will attest to active or recent collaborations with leading academicians in the field. (will have significant number relations with thought leaders in academia, industry government)
- Proven track record in one of the following: immunogenicity or vaccine research or testing in the biopharmaceutical industry, product development in the life sciences targeting the detection and quantification of proteins, or a senior position in a government agency involving research or programmatic oversight in the areas of immunogenicity assay development, vaccine development and testing, or a closely related field.
- travel: **In the beginning** we anticipate 50%-80%- if functioning remotely and 50% if based in MD.

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**Director External Scientific Affairs, Metabolic** - MD or can be remote but preference is MD
Ph.D. in a related discipline and will ideally have post-doctoral experience. 
- 10-15 years of combined experience in corporate and Academic. 
- Must have a significant publication record in peer reviewed journals that will attest to active or recent collaborations with leading academicians in the field. (will have significant number relations with thought leaders in academia, industry government) 
- Proven track record in one of the following: discovery or development programs in the biopharmaceutical industry, product development in the life sciences targeting the detection and quantification of proteins, or a senior position in a government agency involving research or programmatic oversight in the area of obesity/diabetes translational research or a closely related field.
- travel: In the beginning we anticipate 50%-80-% if functioning remotely and 50% if based in MD.

Senior Medical Director, Scientific Affairs - Midwest janetjarboe@qwest.net
PharmD, MD, or PhD required in a healthcare or life sciences discipline. 7 + years experience in pharmaceutical industry or in clinical research or related fields; 5+ years of field SL or closely related experience or background in R&D, Clinical, or Marketing personnel management required. Experience with teaching hospitals is preferred. MBA desirable but not required. 
The following skills and abilities are required: demonstrated strategic thinking and ability to create a compelling department vision; demonstrated effective team leadership skills; experience managing managers; demonstrated high degree of proficiency in managing multiple projects simultaneously; demonstrated ability to understand and effectively communicate scientific information; effective oral communication, written communication, presentation, and teaching skills; demonstrated advanced computer skills [MS Office and Windows] and willing to learn new applications; demonstrated ability to manage department resources and ability to make modification to enhance efficiency and department function. 
All duties should be performed while adhering to regulatory, legal, OIG, PhRMA, and corporate compliance guidelines for scientific and educational activities. The consistent ability to manage multiple projects and activities on schedule and within budget must be demonstrated. Job performance is evaluated by establishing measurable goals and objectives, as well as the subjective assessment of knowledge, skills, and behavior competencies.

Senior Scientist, Medicinal Chemistry - Midwest janetjarboe@qwest.net
Ph.D. Degree in Synthetic Organic Chemistry or Medicinal Chemistry OR Ms in Synthetic Organic Chemistry or Medicinal Chemistry with 3+ years of industrial experience
Strong background in synthetic organic chemistry as well as a familiarity with modern analytical, purification, and structural identification techniques. 
Medicinal chemistry research experience in an industrial setting is highly preferred. 
Experience in total synthesis of complex molecules is preferred.
Experience with structure based drug design would be a plus.
Strong commitment to laboratory bench work required. 
Ability to work independently and interact with multidisciplinary teams of scientists is required. 
Excellent written/oral communication skills, integrity, self-motivated, detail oriented and with strong interpersonal skills.

Sr. Director /VP Clinical Sciences – CA janetjarboe@qwest.net
Seek a board certified oncologist/hematologist with pharmaceutical industry experience who will report to the Chief Medical Officer and work collaboratively with the Clinical Study Team contributing to the strategic planning and execution of Clinical Development Plans for all company compounds in clinical development.
Board Certification in Oncology/Hematology is strongly preferred and training in Oncology/Hematology with a minimum of 10 years of clinical trial experience particularly in early
stages of development, minimum of 5 years in the industry setting. Experience leading the design, content, analysis and reporting of oncology clinical studies is strongly desirable. Significant successful interactions with oncology key opinion leaders/investigators. Candidates should have demonstrated the capability for strategic planning along with operational skill and experience related to clinical research involving both single and multiple centers. Ability to work across multiple functions is essential. Effective oral and written communication skills and strong leadership are strongly desirable competencies for this role.

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**Director, Medical Information – CA**  janetjarboe@qwest.net
Doctorate level degree (Pharm D, MD, PhD) required
Oncology training/experience preferred
Minimum of 5-7 years experience in building and managing medical information and biotech/pharmaceutical industry experience.
Knowledge and understanding of relevant clinical and therapeutic issues
Dynamic, self starter with strong influential skills
Ability to create and present on scientific and clinical data
Excellent written and verbal communication skills
Exceptional organization and project planning skills
Strong interpersonal skills and the ability to relate and work with a wide range of people to achieve results
Willing to work in cross-functional environment
Team player with ability to collaborate with others to accomplish goals, adaptable to change
Ability to manage multiple projects in a fast paced environment

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**Director, Scientific Partnerships- Bay Area**  janetjarboe@qwest.net
Strong science/clinical background with advanced degree preferred (e.g. MSN, Pharm.D., Ph.D.)
Minimum of 5 years experience as a clinician and/or in clinical research.
Minimum of 5 years in pharmaceutical industry
Experience working directly with the Cooperative Groups preferred
Demonstrated leadership competence
Excellent interpersonal, leadership, and communication skills
Willingness to travel significantly

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**Medical Science Liaison (3 positions: West, Southeast, Midwest)**  janetjarboe@qwest.net
Advanced degree in medical science (MD, PharmD, or PhD) is preferred, with a minimum of 3-5 years of industry MSL experience in the area of oncology and/or hematology. Candidates without an advanced degree are required to have at least 5 years of industry MSL experience in the area of oncology and/or hematology.
Solid understanding of drug development and life-cycle development of a product.
Excellent communicator, skilled at diplomacy and capable of effectively combining science and relationship building.
Ability to cultivate and maintain relationships with thought leaders and to establish trust through the consistent demonstration of scientific expertise and satisfactory follow-through to requests from thought-leaders.
Ability to efficiently manage time and priorities.
Strong leadership skills and the ability to compile and disseminate information to others in a cohesive fashion to assure a clear understanding of project status and direction.
Willingness to travel extensively.

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**Medical Writer – S CA**  janetjarboe@qwest.net  can be onsite or remote, going to office ~every 2 weeks
Assist the VP Clinical & Regulatory in development of global medical documents. Would be only in-house writer.
Responsible for preparing clinical documents for submission and professional associations. Bachelor's degree in Science or Business-related field; clinical education and experience preferred. Minimum five years of medical writing or equivalent experience. Knowledge of biotechnology/pharmaceutical industry, the clinical drug development process, and drug safety. Oncology experience a plus. Highly skilled in Microsoft Office applications, Adobe Acrobat, PowerPoint, and other relevant applications for writing, editing, development of controlled documents, etc. Able to partner effectively with internal and external partners in a proactive, positive and constructive manner. Able to manage multiple projects and timelines, and accommodate multiple priorities in a fast paced and changing environment. Organized and detail oriented, demonstrates a high level of commitment and drive for excellence, and generates enthusiasm. Strong collaboration, communication and leadership skills to effectively and clearly coordinate across multiple functional areas with a diverse group of team members.

Clinical Program Manager – S CA  janetjarboe@qwest.net
Plans and manages overall clinical operations for assigned clinical trial(s)/programs including timelines budgets personnel resources investigational sites vendors and key project deliverables to ensure that all studies are completed on time within budget and in compliance with SOPs Regulatory requirements and ICH/GCP guidelines and in alignment with the departmental/corporate strategies and goals; provides matrix management of functional area representatives to cross-functional clinical trial teams. Bachelor's degree in Science or Business-related field. Knowledge of biotechnology/pharmaceutical industry, the clinical drug development process, and drug safety. Oncology experience. Clinical education and experience preferred. Travel requirement is up to 30%.

Senior Scientist/Scientist, Applied Molecular Biology -CA  janetjarboe@qwest.net
PhD in molecular biology, biotechnology, biochemistry or related discipline with minimum 7 years of relevant industry experience. Other required experience includes expertise in a broad range of molecular and cellular techniques surrounding aspects of microarray-based discovery for biomarker and pathway identification, and knowledge of computational analysis of large data sets. Industrial experience in oncology drug discovery is preferred. Successful candidate will have excellent verbal and communication skills, demonstrate leadership and ability to work in a dynamic team environment.

Research Scientist-Xenograft models – CA  janetjarboe@qwest.net
Ph.D., or an equivalent degree, in Biology, Pharmacology, Immunology, Biochemistry or a related field with a minimum of 3 years of post-doctoral experience. Previous hand-on experience using human tumor xenograft models in oncology research (xenograft Transplant surgery in immune deficient mice- xenograft tumor transplants), as evidenced by publications, is required. Understanding the basic concepts of pharmacokinetics and pharmacodynamics and be able to analyze relevant data are highly desired. Experience in human tumor xenograft and primary cell line development is a definite plus. Previous experience in preclinical evaluation of cancer therapeutics using xenograft models preferably in an industry drug discovery setting and experience managing research associates are preferred. Successful candidates should have strong written and oral communication skills, be self-motivated and able to demonstrate leadership. Developmental opportunities include leading research projects and building new technology platforms.

Senior Scientist/Group Leader, Antibody Generation and Production - CA janetjarboe@qwest.net
Ph.D. or equivalent in Immunology, Biochemistry or a related discipline, with at least 8 -10 years of demonstrated experience in a relevant field working either in an academic or bio-pharmaceutical environment. The qualified candidate will have broad experience and knowledge in all aspects of hybridoma or recombinant antibody technologies, including phage display; will be an accomplished investigator with a solid publication or patenting record. Finally the successful individual must be a self-starter, with excellent managerial, communication and interpersonal skills.

Research Associate/ Senior Research Associate – Molecular Biology – CA janetjarboe@qwest.net
The ideal candidate will have M.S. (preferred) or B.S. in Molecular Biology or related field, with a minimum of five (5) years of relevant research experience. Experience in molecular biology techniques and methods, with emphasis on gene expression and gene structure analysis is required. The ability to reliably handle and process precious and limited specimens is essential. Excellent verbal and written communication skills, as well as the ability to work both independently and in a team environment are required.

Project Management Specialist- CA janetjarboe@qwest.net
The ideal candidate will have a university degree and a minimum of 5 – 8 years related experience in Project Management or in Drug Development – preferably both. Even more preferable would be Drug development project management experience in biologics or biologic-based drugs. Working knowledge of PM tools such as MS Project and MS Excel is required. Experience in initiating and implementing additional communication, planning, scheduling and development strategy software tools are a plus. Excellent communication skills and the ability to work in a team environment are essential. PMP certification a plus but not essential

Research Quality Assurance Associate - CA janetjarboe@qwest.net
- PhD in Life Sciences preferred.
- Minimum 2 years in a pharmaceutical development environment with solid knowledge and review experience of in-vivo and in-vitro study protocols and reports. Additional quality assurance experience in a research environment with programs such as document management and equipment qualification is recommended.
- In-depth understanding of pre-clinical pharmacology studies.
- Strong oral and written communication skills are required.
- Strong interpersonal skills and the ability to work in a project team environment are a requirement.
- Fluency with Word, Excel, and Access databases is recommended.

Scientist/Senior Scientist, Antibody Drug Conjugates - CA janetjarboe@qwest.net
PhD in biological sciences, with 5+ years of relevant industrial experience
Previous background with chemotherapeutic drugs, monoclonal antibodies and/or antibody drug conjugates for oncology with some in vivo tumor biology experience is highly preferred.
Excellent analytical, oral and written communication skills and a demonstrated ability to operate both independently and in a team environment.
Strong data analytical skills, excellent communication and supervisory skills are required. The qualified candidate should be a highly motivated, strategic thinker with excellent organizational skills who can effectively drive programs forward in a cross functional team oriented environment.

Sr. Scientist/Scientist, Cell Culture Process Development – CA janetjarboe@qwest.net
- Ph.D. in a scientific discipline (Chemical Engineering, Biochemical Engineering or biology) with 5+ years of relevant experience in the pharmaceutical /biotechnology industries.
• Knowledge of the design, optimization and scale-up of cell culture processes is a necessity. Direct experience with mammalian cell culture process development and process transfer for clinical or commercial manufacturing of biopharmaceutical product(s) highly preferred.
• Knowledge in the use of DOE to conduct experiments
• Hands-on experience with unit operations such as lab and pilot-scale bioreactor operation, centrifugation, clarification, and filtration.
• Process validation and cGMP experience is desirable.
• Supervisory experience preferred.
• Must be highly motivated, have excellent organizational and communication skills, and must be able to work independently and as part of a multi-disciplinary team

Research Associate/Senior Research Associate: Antibody Drug Discovery - CA janetjarboe@qwest.net
The position requires a BS or MS in Biology or a related field with a minimum 3 years of practical experience in a research laboratory in the required activities. Previous work in biochemical, immunological, cell culture and cell-based techniques are essential. Industrial experience is preferred. Excellent verbal and communication skills and the ability to work both independently and in a team environment are required.

Laboratory Safety and Administration Manager - CA janetjarboe@qwest.net
B.S./M.S. degree in Science. At least five years of Lab management experience
Must demonstrate a strong working knowledge of pharmaceutical/biotechnology research laboratories and their unique safety issues, including vivarium facilities and familiarity with IACUC regulations. Experience in industry is strongly preferred. Strong written and verbal communication skills, as well as interpersonal skills are also essential. In addition, the successful candidate must have the ability to demonstrate leadership and problem solving skills in a team based environment.

Senior Research Associate, Protein Mass Spectrometry - CA janetjarboe@qwest.net
Candidate consideration requires a B.S. or M.S. in chemistry, biochemistry or similar field with a minimum of 7 years of laboratory experience.
Industrial or academic experience in protein and proteomic analysis by advanced mass spectrometry methods is highly preferred.
Hands on experience in protein mass spectrometry method development and experience with Thermo LTQ line of instruments as well as using computational methods for MS data processing are also preferred.
The successful candidate will have strong written and oral communication skills, be self-motivated, possess strong organizational skills, and have a track record of working successfully in a team environment.

Research Associate/ Senior Research Associate – Molecular Biology- CA janetjarboe@qwest.net
The ideal candidate will have M.S. (preferred) or B.S. in Molecular Biology or related field, with a minimum of five (5) years of relevant research experience. Experience in molecular biology techniques and methods, with emphasis on gene expression and gene structure analysis is required. The ability to reliably handle and process precious and limited specimens is essential. Excellent verbal and written communication skills, as well as the ability to work both independently and in a team environment are required.

Research Associate, Protein Science - CA janetjarboe@qwest.net
Candidate consideration requires a B.S. or M.S. in chemistry, biochemistry or similar field with a minimum of 2 years of laboratory experience.
Industrial experience protein analysis and protein purification is highly preferred.
Experience in proteomic method development and hands on experience with Biacore are also preferred. The successful candidate will have strong written and oral communication skills, be self-motivated, possess strong organizational skills, and have a track record of working successfully in a team environment.

Asst. Animal Technician/Animal Technician/Sr. Animal Technician - CA janetjarboe@qwest.net
Previous husbandry experience of laboratory rodents is highly desirable
An ALAT or higher certification and understanding of AAALAC accreditation are a plus.
A BA/BS degree is a definite plus
Experience following animal health standards, stringent SOP's and safety protocols, ability to lift objects of approximately 50 pounds and no allergies to common laboratory rodents is required
The incumbent should have a general appreciation for biological science and an understanding of the intricacies of laboratory research.
This person should have good verbal and written communication skills and the ability to work well in a team environment with a positive/can-do attitude.
The person should also be detail-oriented and willing to work flexible hours.

(PET) Imaging Senior Research Associate - CA janetjarboe@qwest.net
This position requires a Bachelor/Master’s Degree of Science and at least three years of direct animal research experience utilizing microPET/CT systems; an associates degree and Five years animal research experience with at least 3 years utilizing PET/CT; or eight years directly related animal research experience with 5 years utilizing PET/CT. AALAS certification at the LATG level is also required.
The qualified individual must possess excellent organizational and communication skills, exhibit problem solving skills, as well as a desire to learn new techniques and train others in a team environment.
This role also requires the individual to be "results-driven" with the ability to think through processes in order to improve efficiency and outcome of studies required.

Analytical Associate/Senior Analytical Associate, Process Development - CA janetjarboe@qwest.net
• B.S. or M.S. in biochemistry, chemistry, or related field with at least three-year experience in biotechnology/biopharmaceutical industry.
• Experience in protein analysis by HPLC, gel electrophoresis, UV/Vis spectroscopy, and plate-based protein assays such as BCA and ELISA. Experience in CE and DSC is a plus

Senior Research Associate, In-vivo Validation - CA janetjarboe@qwest.net
The ideal candidate should have a MS in biological sciences with a minimum of 5 years experience in biological research, preferably in an industry setting. Previous experience in handling research rodents, especially immunodeficient mice, is absolutely required. Experiences in pre-clinical validation of cancer therapeutics using xenograft models, performing microsurgical procedures in rodents, xenograft tumor characterization and mammalian cell culture are highly desired. We are seeking a flexible, enthusiastic individual with good organizational and communication skills and the desire to work in a dynamic team environment.

Senior Research Associate /Research Associate: Cell Line Development - CA janetjarboe@qwest.net
The ideal candidate will have a B.S. or M.S. in Biology or related field, with preferably a minimum of 2 years of relevant experience in industry.
Experience in mammalian cell culture is required.
Knowledge of antibody detection assays is preferred. Excellent verbal and communication skills and the ability to work in a team environment are essential.

Sr. Scientist III Clinical Pharmacology AND Associate Director – SW
janetjarboe@qwest.net
Advanced Degree within an appropriate scientific/technical discipline is required. Ph.D. in Pharmacokinetics, Biopharmaceutics, Biostatistics, Engineering or other related pharmaceutical science
Ideally 5 years of clinical pharmacology experience – Pop PK and other modeling experience
Proven effective management skills. (For Associate Director)

Associate Director, Regulatory Affairs - Midwest janetjarboe@qwest.net
• Bachelor’s degree in scientific discipline; advanced degree preferred.
• 9 years previous pharmaceutical drug development experience, 2 in managing staff.
• Recognized as an expert in regulatory aspects of pharmaceutical drug development involving undefined frameworks with technical complexity and broad scope.
• Scientific knowledge in chemistry, general biological/physical science and ability to apply that knowledge to regulatory issues and product development. Recognized as an expert in an aspect of pharmaceutical drug development.
• 6 years regulatory affairs experience preferably involving direct contact with the FDA; full knowledge of FDA and ICH regulations and guidelines, and the ability to provide interpretations of that information to others. Proven record of successful IND/NDA submissions and negotiations with the FDA in areas of CMC and product formulations. Regulatory experience in other therapeutic areas such as medical devices or biologics.
• Strong organizational skills with the ability to manage large projects and provide regulatory guidance/training to direct reports and others in the department as needed.
• Proven ability to prioritize and multi-task with minimal supervision based on interactions with project team members.
• Ability to communicate effectively and maintain effective working relationships. Must be able to positively influence department staff and other APGD groups.
• High integrity with respect to maintenance of proprietary, confidential information.
• Excellent written and oral communication skills, with writing ability to meet regulatory requirements and standards.

Principal Safety Scientist – Midwest janetjarboe@qwest.net
Minimum of Bachelor's Degree in Science or Pharmacy or Nursing required.
Minimum of 5 years pharmaceutical experience in a clinical safety/research department required.
Minimum of 5 years of medical writing experience (Prefer experience in writing pharmaceutical reports such as Clinical Study Reports, Safety sections of the ISS and/or EU Common Technical document, PSUR or white paper).
Proven ability to critically evaluate medical data.
Proven ability to communicate effectively (verbal, presentation at group meetings, etc).
Proven experience with project management (formal or informal).
Prefer experience in training or mentoring.
Strategic thinking, Organizational, Leadership, Results-oriented performance, Team player.
Excellent knowledge of ICH, US & EU regulations and requirements for pharmacovigilance (experience with world-wide safety reporting regulations and guidelines. Excellent interpersonal skills, including ability to work effectively cross culturally and cross functionally.
Proven ability to effectively lead cross-functional teams with respect to risk management activities and to influence where direct reporting line relationships do not exist.
Excellent written and spoken English
Senior Medical Director, Medical Sciences, Immunology/Transplantation  janetjarboe@qwest.net
Position plays a leadership role in the strategic development and implementation of drug development programs for novel compounds from P0 through global approval. May serve as global medical lead (GML) on company Core teams, or may support global development as an extended team member.
Requirements  KNOWLEDGE, EXPERIENCE AND ABILITIES REQUIRED:
M.D. degree or equivalent; Board Certified, Board Eligible or equivalent in an applicable discipline; specific expertise in immunology/transplantation is highly desirable
Minimum 6 or more years experience in the pharmaceutical industry or equivalent academic experience.
Strong working-knowledge of regulatory procedures and guidelines (preferably global)
Experience in P1-3 clinical development; prior EU/US regulatory filing experience expected.
Holds others accountable
Strong industry acumen, vision and perspective

Senior Medical Director, Clinical Science - CA  janetjarboe@qwest.net
MD or equivalent medical degree.
Board Eligible/Certified.
Hematology and/or Oncology Training and board certification preferred.
Minimum of seven plus years related international clinical development experience.
Must have a solid understanding of oncology and/or hematology drug development and life-cycle management.
Experience supervising technical and managerial staff over a wide range of accountabilities in development.
Experience developing and successfully implementing new processes of development
Experience as a member of a senior management team responsible for achieving corporate goals.
Ability to understand, interpret and explain scientific research and literature.
Ability to relate and work with a wide range of people from a range of diverse cultural backgrounds internally and around the globe to achieve results.
Exceptional written and verbal communication.
Strong time management and organizational skills.
Ability to build working relations throughout the organization and with business partners to achieve business goals.
Ability to manage multiple projects in a fast paced environment.
Ability to cultivate and maintain relationships with thought leaders and to establish trust through the consistent demonstration of scientific expertise and satisfactory follow-through to requests from thought-leaders.
Willingness to travel within the US and internationally as required

Director Medical Affairs, Latin America IL  janetjarboe@qwest.net
A minimum of five (5) years in a Medical Director Role.
- Medical Degree; must have a License of Medical Doctor & Board certification in at least one specialty with basic medical science and research experience. Experience focused on oncology or immunology preferred.
- Strong people management skills
- Basic marketing skills as well as understanding business practices and technical terms in business.
- Business acumen, a bottom-line orientation, strong management and leadership skills.
- Must have proficiency in both Spanish and English (Portuguese a plus) in order to interact with the other team clinicians at the corporate headquarters in the US, as well worldwide.
- Present, discuss, negotiate & persuade the global team in English
- Self motivated, both strategic and tactical in his/her thought process and capable of becoming rapidly engaged in the company’s business
- High degree of self-direction, with the ability to quickly make decisions and accept responsibility for outcomes

Medical Director/Senior Medical Director, Oncology IL janetjarboe@qwest.net
M.D. degree or equivalent; Board Certified or Board Eligible in oncology highly desirable
Minimum 6 or more years experience in the pharmaceutical industry or equivalent academic experience.
Strong working-knowledge of regulatory procedures and guidelines (preferably global)
Experience in P1-3 clinical development; prior EU/US regulatory filing experience expected.
Holds others accountable
Strong industry acumen, vision and perspective

Senior Medical Director, Pharmacovigilance (two positions: one for Product Safety, one for Oncology) IL janetjarboe@qwest.net
MD degree, Pharmaceutical Industry experience in Pharmacovigilance and drug safety for at least five years, Team working, analytical skills, and flexibility are essential for this position

Medical Director – IL janetjarboe@qwest.net
M.D. degree, Board Certified or Board Eligible in Oncology/Hematology.
Minimum three years clinical experience
Minimum two years laboratory or clinical research experience and five years experience in the pharmaceutical industry or equivalent academic experience.
Knowledge of regulatory procedures and guidelines (preferably global)
Experience in clinical development, preferably experience in at least 2 phases
Effective team player in a matrixed R&D environment
Able to work independently on all aspects of assigned projects
Excellent presentation and writing skills
Excellent organizational skills

Contact
Ronald H. Coelyn
E-mail: rcoelyn@coelyngroup.com
Phone: 817-424-3652 web: http://www.coelyngroup.com

This client located in North Florida is a rapidly emerging, privately-held company pioneering the use of human breath and novel vapor analysis for several major medical applications, including providing first line of defense in the control of healthcare associated infections ("HAI's").

The Company currently has products in the marketplace. As the technology is proprietary and highly confidential nothing more can be said about it at this time.

President & Chief Executive Officer

He/she will be a highly respected, visionary leader in his/her industry sector, with a demonstrated track record of success in building businesses through hands-on interaction with his/her teams. Product commercialization, strategic marketplace positioning, sales force
management, business development, and highly effective profit and loss ("P&L") management (including the generation of positive cash-flow) should have been cornerstones of prior accomplishment.

1. Ideally, the Candidate-of-Choice will be today a sitting CEO of either a public or private company. Alternatively, someone who has previously been a CEO or is unquestionably ready to become one (e.g., a Division President, General Manager, etc.) will be considered. His/her track record will contain numerous unambiguously clear accomplishments. He/she will have a minimum of 5-years of general management or business unit management experience with full P&L responsibility.

2. He/she will be knowledgeable of the conduct of a publicly traded company and be quite familiar with Securities and Exchange Commission ("SEC") reporting requirements, the Sarbanes-Oxley Act of 2002, and be adept at investor relations.

3. He/she will possess a minimum of 10 to 15-years in the medical device industry with progressive responsibilities and direct experience in sales and marketing. A substantial amount of this experience will have been targeting hospital networks with key elements of a capital equipment sale.

4. As he/she will be the central figure in periodic fund raising (when and if necessary) in the private and public markets, experience with the capital formation process is required. It would be ideal if he/she has completed private equity investments from sophisticated investors, a successful Initial Public Offering ("IPO") and a secondary public offering.

5. The successful candidate will have successfully managed, at a senior executive level, an extended period of rapid growth and concomitantly built nascent businesses (business units) into fully functional organizations.

The Company is currently very well financed.

Email us at feedback@biopharmapm.org with Oncology PM Late Phase in the subject headline.

"Late Phase Project Manager"
One of our members is right now conducting interviews to recruit 2, maybe 3 late phase project managers. Desired start date: Q3 or Q4, 2010.

Are you interested or know someone who is?

Here is what we can say:

- Large Pharmaceutical company
- Multiple locations available (east and west coasts)
- Associate Director or Director level
- Great pipeline and great opportunity for someone to make a difference
- Join a team of smart and high performing project managers
- The role is to lead the development and coordination of integrated project/programs
- This is about executing the project/program plans while proactively driving the team to success

Minimum requirements:

- Several years (5 to 10) of experience managing projects or programs
Experience at the clinical study level is great but not enough
ONCOLOGY project experience required
Specific experience with Phase 3 and submission activities desirable
Excellent knowledge of PM discipline, Drug Development and Clinical Operations
Experience using MS Project
Demonstrated success in negotiating in a highly matrix-based experience

Would you like to know more, get the complete job description, email your resume or talk to the hiring manager?

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To research any of the exciting opportunities we have at any of our locations, visit our careers page at:  http://jobs.lbl.gov

Jeff Todd
JeffLTodd@gmail.com
http://www.linkedin.com/jjeffltodd

Did you know at Berkeley Lab, we've discovered sixteen elements?

The periodic table would be smaller without Berkeley Lab. Among the Lab's handiwork is an instrumental role in the discovery of technetium-99, which has revolutionized the field of medical imaging. There's also americium, which is widely used in smoke detectors.

Berkeley Lab is a member of the national laboratory system supported by the U.S. Department of Energy through its Office of Science. It is managed by the University of California (UC) and is charged with conducting unclassified research across a wide range of scientific disciplines. Located on a 200 acre site in the hills above the UC Berkeley campus that offers spectacular views of the San Francisco Bay, Berkeley Lab employs approximately 4,000 scientists, engineers, support staff and students.

In addition to our location in Berkeley, we have positions located in Emeryville and Walnut Creek supporting the Joint BioEnergy Institute (JBEI), and the Joint Genome Institute (JGI), respectively.

The Joint BioEnergy Institute (JBEI) is a San Francisco Bay Area scientific partnership led by Lawrence Berkeley National Laboratory (Berkeley Lab) and including the Sandia National Laboratories (Sandia), the University of California (UC) campuses of Berkeley and Davis, the Carnegie Institution for Science and the Lawrence Livermore National Laboratory (LLNL). JBEI's primary scientific mission is to advance the development of the next generation of biofuels - liquid fuels derived from the solar energy stored in plant biomass. JBEI is one of three new U.S. Department of Energy (DOE) Bioenergy Research Centers (BRCs).

The U.S. Department of Energy Joint Genome Institute (JGI), supported by the DOE Office of Science, unites the expertise of five national laboratories-Berkeley Lab, Lawrence Livermore, Los Alamos, Oak Ridge, and Pacific Northwest-along with the HudsonAlpha Institute for Biotechnology to advance genomics in support of the DOE missions related to clean energy generation and environmental characterization and cleanup. JGI's Walnut Creek, California, facility provides integrated high-throughput sequencing and computational analysis that enable systems-based scientific approaches to these challenges.

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Please e-mail your resume to Claire Barnes, c.barnes@alexza.com

Alexza Pharmaceuticals is a pharmaceutical company located in Mountain View, California. We are developing breakthrough therapies for the treatment of acute and intermittent medical conditions, with a focus on the CNS therapeutic spaces. Alexza has filed its first NDA and has five additional product candidates in various stages of clinical development. All the product candidates are based on Alexza's proprietary technology, the Staccato system.

Alexza was founded by Dr. Alejandro Zaffaroni, who is one of the most successful serial entrepreneurs in the biomedical industry with a long list of successful companies to his credit, including ALZA, Affymax, Maxygen, Symxx and Affymetrix Corporation.

We have an exciting opportunity for a Director, Clinical Development. This person will work closely with our multi-disciplinary team of scientists and engineers who are dedicated to the development of novel drug delivery technologies with the potential to revolutionize the treatment of several common diseases.

Responsibilities:
• Internal clinical lead for one or more development programs.
• Primary medical monitor for Alexza-sponsored clinical trials.
• Recommends clinical investigators for assigned programs; responsible for ongoing investigator communications.
• Recommends clinical vendors for assigned programs (eg, rater trainers, QT vendors).
• Has primary interface with statistics/data management vendors for assigned programs.
• Works with Clinical Operations on the selection and oversight of trial management CROs.
• Lead clinical author for various clinical and regulatory documents/submissions, including study protocols.
• Source of clinical expertise and background research supporting all product development activities.
• Provides hands-on leadership and guidance to multidisciplinary project teams in the development and implementation of clinical development programs.
• Establishes and maintains communication with prominent clinical advisors in support of assigned programs.
• Works with Clinical Operations team to assure that all aspects of Alexza-sponsored clinical studies are compliant with Good Clinical Practices, as well as from the requirements of ICH, FDA, or any other governing regulatory agency.
• Works with Regulatory Affairs to assure that all communications with regulatory agencies are accurate, timely, and compliant with all applicable regulations.
• Communicates the progress toward product development milestones to Company management.
• Attends and presents at appropriate scientific meetings, and participates in the writing of abstracts and papers.

Skills required:
• Excellent organizational and analytical skills.
• Extensive knowledge of statistics and pharmacokinetics.
• Excellent written and verbal communication skills.
• Ability to successfully design and execute clinical trials in support of product development.
• Thorough knowledge of the drug development process, FDA (and other ex-US regulatory) requirements and regulatory strategies.
• Ability to effectively lead in multi-disciplinary teams working within a fast-paced environment on multiple programs.
• Strong ability to review, summarize and present clinical trial data and medical literature.
• Ability to multi-task and set priorities to accomplish multiple clinical development goals with
effectively staffed team and vendors including CROs.
• A strong team player.
• Constant awareness of the impact of the clinical and regulatory strategy on the overall company objectives.

Education and experience:
• MD with 5+ years experience in the biotechnology/pharmaceutical industry.
• Specialty in neurology or psychiatry preferred but not required.
• Proven track record in the successful design and execution of clinical trials supporting the development of drugs or biologics.
• Strong working knowledge of the fields of clinical development and regulatory affairs, as well as the pre-clinical work necessary to support an IND.
• Experience in ensuring that CROs and other clinical vendors meet all study requirements and timelines, and remain within budget.
• Knowledge of relevant ICH guidelines, Good Clinical Practices, and CDER and CDRH-based regulatory requirements.

We offer competitive compensation and benefits including stock options, an exciting and collaborative work environment and excellent opportunity for career growth.

Alexza Pharmaceuticals is an Equal Opportunity Employer.

If you are interested in relocating to Texas, please contact and send resume to Darshana Nadkarni at wd_darshana@hotmail.com.

Exciting opportunities with biotech and medical device startups in San Antonio, TX. Opportunities for VP of Engineering, Senior Pump Design Mechanical Engineer, Senior Leads Development Mechanical Engineer, Manager of Biochem, Senior Biochem Scientist, Senior Polymer Chemist and more.

This is a Confidential Retained Search. A complete Company and Job Profile will be made available to qualified candidates under NDA. If you meet the basic requirements below, please send your resume via the link below; then call Brett Michelson 407-898-4440 X 109 to schedule a confidential conversation with Paula Rutledge.

Requirements:

- 15 years progressive leadership within a Medical Device company
- Daily operational/General Management experience in a medical manufacturing environment
- Strong educational background (executive management have advanced degrees from leading universities; MBA strongly preferred)
- Job stability: Client company has a retention rate over 90%; executive management team averages 10++ years tenure
- Impeccable background and demonstrated ability to lead.
This is a Confidential Retained Search. A complete Company and Job Profile will be made available to qualified candidates under NDA. If you meet the basic requirements below, please send your resume via the link below; then call Brett Michelson 407-898-4440 X 109 to schedule a confidential conversation with Paula Rutledge.

**Company Description:** VC backed Renal Products start-up with strong additional IP and IDE submission in therapeutic technology for cardiology, oncology and nephrology. Management team has strong track record in life sciences and recently completed fundraising to capitalize on positive Phase I trial.

**Basic Requirements:**

- 15 years progressive leadership within a Medical Device company
- Daily operational/General Management experience; Start up experience coupled with pedigree Fortune 1000 experience preferred
- Strong educational background (MBA, JD, MD preferred)
- Experience managing breakthrough, disruptive technology from start-up to commercialization
- Strong and commanding demeanor with clinical community, medical device industry, Wall Street and VC contacts
- Impeccable background and demonstrated ability to lead.

***********************************************************************

I know these consulting jobs are in New Jersey, but they are long term (1 year or longer) so I thought they might be good for someone who wouldn't mind living on the east coast for a year (or please pass on to any east coast contacts!)

Contact
Julie Bukar
Julie@JGBBioPharma.com
www.JGBBioPharma.com

Project Management support of Medical Education Group -- 1 year contract (New Jersey)

Description:
Reporting to the Independent Grants and Learning Group, this position will provide high-level support to several cross-functional projects. Support will require excellent management and administrative skills, strong analytic capabilities, literature and internet research, data entry skills, significant cross-functional interaction, and excellent teamwork and communication skills. Projects will include but are not limited to the following:

New Cost-Sharing Model Medical Education Pilot project: Manage cross-functional meetings (agendas, meetings, follow-up), investigate and report on cost-sharing models and contracts in other industries based on literature and internet searches; assist in ensuring implementation of
action plans from meetings including but not limited to developing appropriate contract language, assisting in developing reports and powerpoint presentations summarizing progress.

Outcome Measurement Project: Assist in gathering, entering, and analyzing outcomes data from the field outcomes project. May require identification of internal statistical expert to analyze data, or possible external contract work

Advancing Education: Assist in meeting planning, management, and follow-up for this project with internal and external stakeholders. Undertake review and summary of current practices for education based on literature and internet research. Present findings to leadership.

Independent Medical Education Research and Publication Plan: Perform literature searches on topics related to planned publications related to CME practice patterns.

Grant Operations Projects: Assist with the implementation of two significant website enhancements (includes system testing).

Experience And Qualifications
Extensive project management experience, and experience with literature searches using established databases (eg. Pubmed) and internet.
Ability to concisely and effectively summarize, communicate and present findings from meetings, lit searches etc.
Excellent organizational skills.
Proficient in Microsoft Excel, Word, Powerpoint.
Excellent interpersonal and communication skills.
Knowledge of the CME environment and landscape an asset.
3-5 years of Pharmaceutical experience preferred.
Background or interest in education, outcomes, evaluation and learning an asset BA or MA preferred

Medical Director -- 15 month contract (New Jersey) 325

Description
Provide medical support for the diabetes drugs copy review committee as well as other projects within the Metabolism Medical Unit.
Provide timely review and ensure that pieces are medically accurate as well as scientifically sound and represent the company’s high standards.
Participate in copy review as part of a team including legal, regulatory and marketing.
Other projects that would usually fall under medical director could be performed by this individual on an ad-hoc basis provided both the individual and his/her manager agree and project will not conflict with primary role of coverage for the Diabetes Drug Review Committee.

Experience And Qualifications
Prior pharmaceutical industry experience preferable with demonstrated ability to work with marketing teams • 40 hour/week availability • Ability to work in a cross-functional matrix setting • Understanding of FDA regulatory and Good Clinical Practice guidelines for product promotion and clinical trials • Collaborative style and strong interpersonal skills with ability to influence others • Flexible and adaptable to the changing and evolving industry environment • Strong interpersonal, verbal and written communication skills • Strong conceptual skills, strategic thinking focus and problem-solving capabilities • Extensive clinical knowledge in Diabetes/Metabolism and/or Cardiovascular disease.
M.D., D.O. from an accredited US or foreign medical school with three or more years of postgraduate medical training Board certified/eligible in Internal Medicine, Endocrinology, Cardiology or Emergency Medicine is highly desirable • 3-10 years total experience post medical degree, including clinical practice/residency specialty • Prefer at least 2 years progressive experience in Pharmaceutical or Biotech Industry, working in Medical Affairs and/or clinical research and development or related fields PhD with significant pharmaceutical industry experience in diabetes will be considered

Jobs That Crossed My Desk Through Sept. 15, 2010

I have three openings in Southern California
Director Q/C salary $125K to $135K   Manufacturer of Pharmaceutical API's
Director/Vice President Manufacturing salary $150 to $180K (see description below)
Vice President Q/A Q/C salary to $180K (see description below)

Please send resumes to the contact information listed below. Call me with any questions.

Thanks for your help,
John Colantoni
JWC Associates
Phones: 732-792-2933 and 609-921-9090
E-mail: jwchh500@aol.com

Job Title: Director, Manufacturing Operations

Job Overview: Responsible for the strategic and operational leadership of Manufacturing Operations at the site. Direct the production management and staff in meeting custom, commercial and clinical manufacturing customer orders. Work with site as well as sales and marketing management in planning for the continued growth of the site operations which include a potential site expansion. The Director will provide effective communication within department, site and Group to achieve results, meet opportunities and solve issues. Assure compliance with FDA and EMEA regulations, ICH guidelines and State of California regulations. Lead the lean manufacturing efforts underway at site. This position will be based in Southern California directly reporting to the Chief Operating Officer.

Essential Job Responsibilities:

• Maximize the efficiency, quality and capacity utilization of the operations. Develop the methodology and framework for the operations staff to utilize to embrace lean manufacturing.
• Provide the leadership in department to set aggressive objectives, insure performance standards, conduct performance appraisals and employee development.
• Lead optimization of our production processes using both organic chemistry and chemical engineering to improve quality, yields and cycle time of products.
• Ability to handle multiple production projects simultaneously in a batch production facility in terms of management of resources, scheduling of facility and on-time high quality delivery.
• Partner with Product Development, Engineering, Quality, Regulatory Affairs, Marketing as well as the manufacturing teams within the Group.
• Insure robust technical transfer system to handle multiple technical transfers to and from site.
• Manage the manufacturing relationships with regulatory authorities, pharmaceutical and biotechnology customers.
**Required Skills/Qualifications:**

- Minimum undergraduate degree in Chemical Engineering or Chemistry. A Masters or PhD is strongly preferred.
- Minimum of ten years in cGMP API manufacturing experience with progressive management and supervision promotions.
- Experience in API bulk chemical batch operations, both in clinical development and NDA commercial, operations.
- Peptide manufacturing experience is strongly preferred.
- Experience in FDA, EMEA inspections with documented successful outcomes.
- Demonstrated achievements in lean manufacturing, process, yield and productivity improvements.
- Ability to juggle multiple tasks, deadlines and priorities. Must collaborate across organization and functional boundaries including customers as a team player and occasional team leader.

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**Job Title:** Vice President, United States Quality Assurance & Control

**Job Overview:** Maintain, develop and implement all aspects of the Quality Assurance and Quality Control Systems at our two Southern California sites, as well as quality policies and procedures to adhere to FDA and global regulatory organizations. Assure compliance with FDA regulations, ICH guidelines and State of California regulations. This position will be based in Southern California directly reporting to the **Chief Operating Officer**.

**Essential Job Responsibilities:**

- Manage through team functions such as quality agreements, supplier audits, batch record review, annual product review, CAPA, complaint handling, document control systems, cGMP training of employees, clinical and commercial product release.
- Insure Quality System, cGMP and ICH guidelines are followed on site. Conduct annual analysis of upgrades to Quality System in terms of both Operations efficiency as well as new FDA or ICH regulatory changes.
- Partner with Regulatory Affairs, Manufacturing, Development, Marketing as well as Corporate Quality on customer projects, regulatory submissions, and harmonization of the Group’s Quality standards across all Group sites.
- Establish career development and training plans for direct reports. Establish and monitor employee’s annual objectives with goal of succession planning across Quality activities.
- Maintain our successful track record with FDA with both US sites.

**Required Skills/Qualifications:**

- Minimum undergraduate degree in Chemistry, Biology or Chemical Engineering. Prefer a Masters, PhD or PharmD in chemistry, biology, pharmacy or engineering.
- Minimum of five years at a Director or Senior Director level overseeing in-house quality programs of at least one FDA inspected and approved active pharmaceutical ingredient facility and the QA/QC staff.
- Minimum of twenty years of experience in quality assurance, quality control and compliance in the cGMP active pharmaceutical ingredient contract manufacturing industry or pharmaceutical company that internally produces their APIs.
- Experience in FDA, EMEA inspections with documented successful outcomes.
- Demonstrated ability to apply comprehensive, in-depth understanding of pharmaceutical industry regulatory compliance with emphasis on cGMP, IND, and NDAs.
• Effective management of relationships with FDA, pharmaceutical and biotechnology customers
• Experience in all aspects of Quality Assurance from preclinical to commercial product phases.
• Ability to juggle multiple tasks, deadlines and priorities. Must collaborate across organization and functional boundaries including customers as a team player and occasional team leader.

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Yale New Haven Hospital, Women's Center Physician
Top's Medical Arts Center, Emergency And Internal Medicine
PracticeMatch Services LLC, Adult Urgent Care Physician
Source One/Allegiance Health, Dermatologist
Island Eye Center, Glaucoma Specialist
Holzer Clinic, Urologists

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This job came from Fred of Bio2Device Group Sept. 13
Contact http://ncompassinc.com/jobs/1136.html for reply.

Position Title: Sr. Optical Engineer- Job Order #1136
Reports To: Director of Product Develeopment
Location: South Bay
Company: Private
Salary Range: DOE

Summary
Our client is looking for an individual to support the development and manufacturing of its expanding line of innovative instruments. Duties will include: designing and testing hardware; integrating optical and opto-mechanical components; developing and executing test plans; troubleshooting prototypes; and maintaining quality control of production parts. The individual will support design verification through optical bench testing and tolerance studies and will work in a multidisciplinary team environment including electrical, optical, and mechanical engineers.

Skills/Experience Requirements:
o Requires high degree of problem solving, communication skills and teamwork
o Proficiency with optical design tools such as OSLO, ZEMAX (or equivalent)
o Track record of optics designs that were launched into the marketplace
o Experience in lens design, systems design, geometrical and physical optics.
o Five years in an optical systems product development setting. Key participation in the test and
Integration of successfully shipped products is strongly preferred.

- Experience with optical alignment and metrology techniques, including the use of autocollimators, alignment telescopes, and interferometry.
- Experience with radiometric & photometric measurements using photodiodes, spectrometers, laser & white light sources, and integrating spheres. Skills in optical mounting and opto-mechanical assembly as demonstrated by successful programs or shipped products are required.
- Understanding of optical drawing standards and Geometric Dimensioning and Tolerance. Knowledge of SolidWorks is desired.

Responsibilities:

- Applies optical engineering principles and concepts in the design, test and system integration of high performance optical and opto-mechanical systems and sub-systems for near-infrared (NIR) ultrafast laser beam shaping and delivery
  - Telecentric beam scanning
  - Optimized 3D beam delivery
  - Optical coherence tomography (OCT) and video microscopy
  - Optics as surgical elements (bio-compatibility/sterilization/disposable)
- Comfortable making complex, multidisciplinary tradeoff recommendations in the face of incomplete information typical to new product development
- Delivers robust designs accounting for cost, component variability, vibration & shock
- Contributes as technical expert on manufacturing techniques, optics vendor qualification, and transfer to manufacturing
- Collect & review data and communicate status of technical issues by preparing technical reports and presentations.
- Initiates, executes & reviews changes via Company's ECO process.
- Provide incoming optical component inspection, tracking of component issues, and vendor interfacing to assure product quality.
- Develop tooling along with assembly, alignment, and optical test procedures.
- Creates intellectual property
- Reports to Director of Product Development

Education Requirements:

- B.S or M.S. in Optics, Laser Physics (or equivalent) and more than six (6+) years of relevant experience required
- Advanced degree and Medical Device experience preferred


Process Technician II, BioAnalytical
Genencor, A Danisco Division Location:Palo Alto, CA
Posted Date:Sep 09, 2010
Position Type:Full Time
Job Code:Process Technician II, BioAnal
Required Education:High School (or equivalent)
Areas of Expertise Desired:Bioanalytical Services
Biochemistry
Chemistry
Description? This position will provide an integral role in supporting the Process Analytical group, which plays a key role in providing analytical support for development and scale-up of our many products.
• Core responsibility will be to provide assay support to our fermentation, recovery and formulation groups, through the use of primarily colorimetric and HPLC assays.
• Operate and maintain automated enzymatic assay equipment, HPLC systems, and other analytical instruments as needed.
• Support assay development and assay transfer to and from our global R&D and manufacturing sites.
• Data analysis and interpretation are important parts of this position, as is communication of results to scientists and collaborators.
• Participate in continuous team efforts to improve process analytical capabilities, team efficiency and data quality.

Requirements?
• Minimum education of Associates Degree in Science required. Bachelors Degree in Chemistry, Biochemistry or Biology preferred.
• Possess basic lab skills, basic problem solving skills and strong communication skills in order to be able to consistently generate and deliver high quality analytical data.
• A desire to learn and excel, be independently motivated, have mechanical aptitude, strong problem solving skills.
• A familiarity with computer-based systems, display strong attention to detail, and must be able to work effectively and safely in both individual and team environments.
• A familiarity with UV-vis spectrometers, HPLCs and other analytical instruments is a plus.
• Must be able to work weekends and overtime as required.

Other positions at Genencor are:

• Senior Regulatory Specialist, Food  Denmark, Aarhus  Other EN-02345 APPLY BY 14 september 2010  We are currently seeking an outstanding individual to join our new global Genencor regulatory team based in Brabrand, Denmark Genencor, a division of Danisco A/S.
• Research Assistant, Molecular Biology   USA, California, Palo Alto  Research & Development EN-02289 APPLY BY 15 september 2010  We are currently seeking a dynamic individual to join our Expression & Molecular Biology Group.
• Research Assistant, Formulation & Integrated Systems  USA, California, Palo Alto  Research & Development EN-02286 APPLY BY 15 september 2010  We are seeking a highly energetic researcher to join our R&D Formulation and Integrated Systems Group in Palo Alto, CA.
• Scientist II- Microbial Physiology   USA, California, Palo Alto  Research & Development EN-02361 APPLY BY 30 september 2010  The successful candidate will work with a team of scientists, focused on the understanding and controlling of microbial physiology for the production of chemical products.
• Research Associate/Senior Research Associate, Chemical Engineering   USA, California, Palo Alto  Research & Development EN-02363 APPLY BY 30 september 2010  We are looking for an outstanding individual to join the Research and Development team in Palo Alto, CA.
• Senior Scientist, Chemical Engineering   USA, California, Palo Alto  Research & Development EN-02365 APPLY BY 30 september 2010  We are looking for an outstanding individual to be a part of an exciting Research & Development collaboration for a breakthrough bio-based
process to manufacture BioIsoprene™ products using renewable raw materials.

- Sales and Marketing Development Program, Grain Processing USA, Iowa, Cedar Rapids  Sales & Marketing DW-CR-10 APPLY BY 30 september 2010  If you’re just about to graduate and you’re looking for a challenging role where your business and technical skills can be applied in a leading industrial biotechnology company, Read On!
- Process Technician: 14L USA, California, Palo Alto  Research & Development Process Technician: 14L APPLY BY 30 september 2010  As a Process Technician in Genencor’s Operations group, you will play an integral role in supporting the development, scale-up, and transfer of production processes for our new biotechnology products utilizing state-of-the-art facilities which range in scale from 14L to 3,000L capacities.
- Process Technician: Pilot Plant USA, California, Palo Alto  Research & Development Process Technician: Pilot Plant APPLY BY 30 september 2010  As a Process Technician in Genencor’s Operations group, you will play an integral role in supporting the development, scale-up, and transfer of production processes for our new biotechnology products utilizing state-of-the-art facilities which range in scale from 14L to 3,000L capacities.
- Process Engineer USA, Iowa, Cedar Rapids  Technology ENG-CR-10 APPLY BY 11 oktober 2010  Excited about large scale process development and looking to be an integral team member at our Cedar Rapids facility? Read on!
- Process Technician USA, Iowa, Cedar Rapids  Operations TRA-CR-10 APPLY BY 11 oktober 2010  With your excellent teamwork and communication skills, you will play an integral role in supporting the development, scale-up, and transfer of production processes for our new biotechnology products utilizing state-of-the-art facilities.
- Environmental, Health & Safety Representative USA, Iowa, Cedar Rapids  Operations JO-CR-10 APPLY BY 11 oktober 2010  An outstanding opportunity to apply your knowledge and skills in EH&S within a team driven, biotechnology environment!
- Maintenance Technician USA, Iowa, Cedar Rapids  Operations BRP-CR-10 APPLY BY 11 oktober 2010  An exceptional position if you enjoy the challenge of maintaining industrial plant equipment and working in a team driven environment.

Potentially interesting job on Craigslist for someone in transition:

Questcor Pharmaceuticals, Inc. is a specialty pharmaceutical company located in Union City that markets and sells brand name prescription drugs through a direct sales force and international distributors. We focus on the treatment of central nervous system diseases which are served by a limited group of neurologists. Both positions are located in Union City, CA.

Part-time, **Temporary Administrative Assistant** (approximately 30 hours per week); possible temp to regular employment

The successful candidate will provide part-time, temporary administrative support to teams within the Commercial Operations department, with a specific focus to Marketing. The
position will require good interpersonal skills and a willingness to learn in a fast paced, team oriented work environment.

Responsibilities:
Provide administrative and project support to the Commercial Operations team
Coordinate meeting and event logistics for professional conferences and vendor meetings, as well as internal sales & marketing meetings
Provide support to inbound Questcor phone line and assist with outbound support for team by faxing, printing, scanning, and mailing documents
Provide support with vendor management, including processing contracts and properly triaging calls when necessary
Assist with purchasing/financial process including obtaining approvals on purchase orders, invoices, data entry, and assistance with maintaining reports
Assist with special projects as needed

Skill Set/Qualities:
Demonstrated ability to work in a fast-paced environment
Strong organizational skills and interpersonal skills
Good verbal and written communication skills
Computer literacy (word processing, graphics and database)
Strict attention to detail; work well under pressure while meeting tight deadlines
Ability to prioritize workload and manage multiple tasks simultaneously
Desire and ability to communicate/interact with others and promote teamwork; enthusiastic and cooperative attitude

Requirements:
?Bachelor degree or equivalent experience
?Minimum 3 years administrative experience, preferably in Marketing

Temporary Project Coordinator/Admin Assistant (approximately 30 hours per week) ? 4 to 6 month assignment

The successful candidate will provide part-time, temporary administrative support to personnel in the Medical Affairs department. The position will require good interpersonal skills and a willingness to learn in a fast paced, team oriented work environment.

Responsibilities and Skill Set
Similar to those outlined in the Admin Assistant role listed above but at a higher level of proficiency

Requirements:
?Bachelor degree or equivalent experience
?Minimum 5-7 years administrative experience, preferably in the pharmaceutical industry
?Science background or degree a plus

Include your name and the position title in the subject line of your email and send your resume and salary requirements to: hr3@questcor.com.
Clinical Accounts Payable Clerk -- 3 - 6 month Contract; 15 - 20 hrs/week (San Francisco Bay Area)

DESCRIPTION:
Input Invoices into accounts payable system in order to insure timely payments to vendors

EXPERIENCE AND QUALIFICATIONS:
Attention to detail is essential
Good computer skills
Accounts payable experience is a plus
Previous work in the pharmaceutical industry, especially clinical research is a plus
College Degree is a plus

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GCP Auditor – 3 month Contract or Contract to Permanent (San Francisco Bay area) 19TYZ

Please contact Julie@JGBBioPharma.com if you are interested.

DESCRIPTION:
Reports to VP Quality
Plan and implement global audits of clinical trials and pharmacovigilance activities.
Responsibilities include, but are not limited to:

Perform compliance audits of clinical sites, CROs, vendors, clinical systems, pharmacovigilance, master files, and clinical study reports
Identify compliance issues and recommend corrective actions
Analyze compliance and auditing data to assess the overall scope of compliance/noncompliance and identify opportunities for process improvements
Act as a resource for GCP compliance questions and issues that arise
Assist with GCP training activities
Assist with regulatory agency inspection activities
Ensure standard operating procedures are in place and provide input to SOPs from other related functional areas
Conduct internal audits to ensure compliance to internal procedures and to current regulatory requirements.
Ensure proper filing, archival and storage of Clinical study documentation

EXPERIENCE AND QUALIFICATIONS:

Bachelor of Science or equivalent
3-5 years experience in pharmacovigilance and GCP auditing
Experience in regulatory authority inspections is a plus
In-depth knowledge of GCP regulations and ICH guidelines
Good interpersonal, written and verbal communication skills
Strong problem solving and organizational skills
Capable of working in a team environment and independently
Ability to manage multiple tasks in a changing environment

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Contact:

Jessica Leveille
Manager, Biomedical Delivery Services at Orbis Clinical
Direct line (781) 496-3133
Direct fax (866) 855-5872
Email JLeveille@orbisclinical.com
Web www.orbisclinical.com
100 Unicorn Park Drive
Woburn, MA 01801

Regulatory Medical Writers (Clinical) – Northern NJ, On site
Length of Assignment: 6 months contract-to-perm

Start Date: As soon as possible

Client: Our client is a multi-billion dollar company and a worldwide leader in the field of pharmaceutical and medical products. They are a research-based company whose purpose is to bring diagnostic and therapeutic innovations to the healthcare community with a commitment to advance patient care and to shape the future of medicine. Their focus lies in the areas of Women's Healthcare, Oncology, Diagnostic Imaging, and Neurology markets.

Position: The Scientific Writer is the medical writing expert responsible for the research, writing and editing of regulatory documents. This person will provide full lifecycle support from clinical study protocols through regulatory dossier preparation and submission. Please note: We are not looking for manuscript writers, tech writers, drug safety specialists that have written sections of submissions, no writers that only do slide kits and presentations, etc. Must be regulatory/clinical writer. Also, editing/review experience is not enough. Must have written at least 2 different types of documents (protocols, IBs, CSRs, etc) It's ok if they haven't authored a full submission.

Responsibilities:
Assuring quality and timely preparation of regulatory documents across all therapeutic areas.

Required Skills:
BS or equivalent with 6 years experience in a scientific discipline and a minimum of 4 years in Medical writing
OR MS, PhD, or equivalent with a minimum of 2 years previous industry writing experience
AND
Excellent written and oral communication (English)
Demonstrated working knowledge of scientific principles
Familiarity with all phases of medical research and ability to learn new medical concepts quickly
Familiarity with statistics and experimental design
Ability to summarize complex data and identify relationships

Medical Writing Coordinator/Specialist- Northern NJ, On site

**Length of Assignment:** 6 months contract to perm

**Start Date:** As soon as possible

**Client:** Our client is a multi-billion dollar company and a worldwide leader in the field of pharmaceutical and medical products. They are a research-based company who's purpose is to bring diagnostic and therapeutic innovations to the healthcare community with a commitment to advance patient care and to shape the future of medicine. Their focus lies in the areas of Women's Healthcare, Oncology, Diagnostic Imaging, and Neurology markets.

**Position:** The Medical Writing Specialist is responsible for tracking, quality control, and timely completion of the document components for complex medical writing projects, including Clinical Study Reports (CSRs), protocols, and other regulatory documents. This individual will not be writing the content of the submissions, but will review, edit and compile the components prior to publishing.

**Responsibilities:**
Work together with key interface partners (ex: Study Management, statistics, and Programming) to facilitate the completion of clinical study reports and their appendices. Using project management skills to track, review and ensure timely completion of high quality regulatory documents. Ensure the study file components (ex: Investigator CVs, protocol and amendments, sample case report form) needed for CSRs are checked into the electronic archive on a timely basis and meet all global standards and regulatory requirements. Act as a resource on all format and style related issues to ensure consistency within submission related documents prepared by Medical Writing or external partners. Maintaining departmental and project-specific style guidelines to reflect new agreements and changes due to SOPs and regulatory guidelines. Assisting scientific medical writers in the review of protocols and case report forms to ensure that methods are clearly presented, data categories are clear, and terminology is consistent. Performing real-time edits to clinical documents during comment review and resolution meetings. Proofreading, reformating and editing document text, as required, to ensure that all documents for a writing project meet all formatting and publishing requirements prior to final QC, compilation and electronic publishing. Managing the review and approval of documents in the document management system using standard procedures.

**Required Skills:**
- BS or AS degree
- Strong electronic documentation and word processing skills
- Excellent written and oral communication (English)
- Excellent interpersonal skills
- Familiarity with clinical research, statistics, and regulatory submission requirements
- Understanding of regulatory guidelines (ICH, FDA, etc)
- Experience in a Medical Writing group would be a plus!
- This is a document formatting position, and 90% of it is formatting in *Word*
- Must be an expert in *Word* and formatting in *Word*, no exceptions - should know all the ins and outs, can format, style, design templates, etc. 
- Document management system knowledge is important
Adobe experience is important

Med Writing experience would be extremely helpful

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If interested, contact Gail Williams at (206) 708-1326

The same company is also seeking Director Engineering for same team. The company will cover relocation.

The Director, Development - Molecular Biology – San Diego- manages staff engaged in advanced product development and systems integration/support.

Additionally:
-- Oversee multiple projects and system interfaces.
-- Manage a technical group and associated resources responsible for the definition, development, and approval of high impact product designs or processes.

Responsible for implementing and maintaining the effectiveness of the quality system.
-- Monitor projects across multiple product development groups or disciplines to ensure major milestones are met.
-- Make final decision on project resource or capacity issues; initiate and coordinate planning and action to address those issues.
-- Prepare, consolidate and manage budgets.
-- Determine and approve actions to deal with variances.
-- Define long term strategy for functional area.
-- Review and approve proposals ensuring system integration requirements are met.
-- Keep abreast of developments in technology or design methods and forecast future trends.
-- Design and implement an organization that responds to the needs of the business and provides a meaningful work experience for employees.

Working knowledge and hands-on experience with microfluidics, systems integration and miniaturization, and device manufacturing is preferred.

Previous management experience and skills in project management and planning are preferred.

Skills/Experience Requirements Basic Qualifications:
B.S./M.S. in Engineering, Life Science or a closely related discipline and 6+ years technical experience with 8+ years of supervisory or management experience, or a Ph.D. in Engineering, Life or Physical Science, or closely related discipline and 3+ years technical experience with some supervisory or management experience.

Knowledge of regulations and standards affecting IVDs and Biologics.

Demonstrated advanced product development, systems integration, process design, project leadership experience and a demonstrated record of research which advances technology within the division.

Must be US citizen and able to pass background investigation for eventual US Government security clearance.

Preferred Qualifications:
Working knowledge and hands-on experience with microfluidics, systems integration and miniaturization, and device manufacturing is preferred.

Previous management experience and skills in project management and planning are preferred.

Ability to learn new techniques quickly and stay informed of new research and technologies.
Education Requirements
B.S./M.S. in Engineering, Life Science or a closely related discipline

From Stryker online:
http://jobs.brassring.com/1033/ASP/TG/cim_jobdetail.asp?SID=^6R_slp_rhc_sitrxKWeQzaYY4tt_slp_rhc_R9iXoyEp//1xTXBFENbePSSHf0atTYgq0MJJdPCCB7NwOEo1ymeR0w/E_C_R_L_F_3BuCYgKFFFujIEp7S4u2YQUIdZkY=&jobId=1250665&type=search&JobReqLang=1&recordstart=1&JobSiteId=78&JobSiteInfo=1250665_78&GQId=70

Job Title International Marketing Associate
Division Stryker Endoscopy
Location (Country - State) United States - California
City or Sales Region San Jose
Business Function Marketing
Shift N/A
Education and/or Special Training
• B.A. or B.S. degree required; M.B.A. or Master’s degree preferred
• 3.0 Minimum GPA Required
Job Description
GENERAL DESCRIPTION:
Assists in the implementation and execution of the marketing and sales support program of Stryker Endoscopy to the International Markets.

ESSENTIAL FUNCTIONS:
• Will provide sales support by answering and/or resolving customer questions and /or issues on assigned products both telephonically and in person.
• Will process and /or follow up on customer sales orders and requests for emergency equipment loans.
• May develop and/or initiate the development and production of marketing support material (e.g. product brochures, mailers, product update memos, etc.).
• Will assist in the marketing of our products through exhibits, trade shows and educational lab execution.
• Will travel extensively to International locations, providing marketing or sales training
• May provide input in the new product development process.
• Will submit periodic reports on assigned topics.

Qualifications/Work Experience
• 0-2 years in a marketing, sales or related position.
Percent Travel Required 50-75
Requisition ID 12825BR

Apply online or to inhouse recruiter
Email: christy@tuescher.org
Phone: 408-523-6935

10/6/2010
Job Title: Consumer Marketing Manager
Job Number: 397141
Location: Sunnyvale, CA
Full/Part Time: Full-Time
Shift: Regular

Primary Function of Position:

Intuitive Surgical is looking for a marketing manager experienced in both consumer and B to B. This person should be experienced in on/offline marketing, promotions and PR for national campaigns. Individual must be self-driven 'go-getter', organized, a problem-solver, creative and analytical. This person will report to the Director of Marketing and work closely with the sales, product marketing, design, copywriting and PR teams.

Roles and Responsibilities

This position has responsibility and authority for:

- Oversee direct to patient marketing to specific medical specialties/service lines.
- Manage short and long term programs to drive consumer acquisition.
- Oversee partnerships/sponsorships and execute against contractual commitments.
- Drive critical relationship with content syndicators, and information websites to influence online content.
- Lead research qualitative and quantitative research programs.

Provide general support to the consumer and B2B marketing team.

Competency Requirements

Competency is based on: education, training, skills and experience. In order to adequately perform the responsibilities of this position the individual must:

- Savvy online marketer with 9+ years of consumer and/or B2B experience.
- Online marketing experience, email, and social media programs.
- Experience with offline marketing media campaigns and events.
- Excellent and creative written and oral communication skills.
- Proven ability to meet and exceed quantitative goals and consistently meet deadlines.
- Self-starter who takes ownership of projects.
- Excellent problem solving abilities and time management skills.
- Ability to manage multiple tasks in a time sensitive environment.
- Strong interpersonal skills; ability to work with and manage cross functional teams to reach common project goals.
- Healthcare industry experience a plus, not a requirement.
- College degree required.
- 15% travel required.

Four positions have been posted since July 15 on CACO Free Job Links website (http://www.caco-ca.org/aspnx/jobs.aspx). The summary of those positions is found on the website.

Employer    Position
SRI International  Supervisor - Analytical Chemistry
University of California San Francisco  Bioanalytical/HPLC-Mass Spectrometry Scientist
University of California San Francisco, Institute for Neurodegenerative Diseases  Bioanalytical Researcher â€” LCMS Focus
ChemoCentrx Inc.  DMPK Consultant / Part-time contractor

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10/6/2010 42
Jobs That Crossed My Desk Through Sept. 4, 2010

Contact:

E-mail your CV/resume to
hchenconsulting@gmail.com
and/or telephone Hiram Chen at 416-627-7462

Senior Medical Writers – Greater Boston Area

A large multinational pharma/biotech company based in the Greater Boston Area is seeking senior-level Medical Writers. Experienced candidates must have scientific, analytical and strategic skills working both independently, proactively and as team members preparing all types of clinical regulatory submission documents.

Qualifications:

Minimum BSc (MSc or PhD preferred); experience in multiple therapeutic areas, however, background in oncology and biologics drug development strongly preferred.

---------------------------------------------------------------

Jane Pondel
Sr. Clinical Recruiter
Delta Pharma, a Randstad company
Four Parkway North, Suite 120
Deerfield, IL 60015
T 847 527 6118
F 847 317 9543
jpondel@delta-pharma.com
www.delta-pharma.com

Senior Medical Writer, Contract – Leiderdorp, Netherlands

The individual is required to have at least a BA/BS degree or equivalent with 7+ years relevant experience (5 years with MS/MA). The individual must be able to perform independently without appreciable direction regarding technical aspects. The individual needs effective oral and written communication skills and effective interpersonal skills. The individual must be proficient with MS Word and the use of styled templates. The individual should be familiar with guidelines and regulations that apply to the assigned document type(s) (e.g., ICH E3 and FDA guidance on study tagging files/Comprehensive Table of Contents Headings and Hierarchy for study report).

Preferred: The individual has at least 5 years experience in writing regulated documents and would be considered a technical expert for the assigned regulated document

Key Tasks and Competencies: The individual must successfully interact with in-house medical writing contact and multifunctional team members (e.g., statistics, clinical, medical, regulatory, etc) and successfully complete the assigned writing responsibility.

The individual must be able to correctly use provided templates and follow provided writing guides.

Tasks may include:

Formulating a document plan in collaboration with company's scientific team (concept meeting).
Incorporating the scientific team’s concepts and strategies into the provided document architecture.

Assembling and compiling information into the provided document architecture.

With direction of company or designee, building persuasive and scientific-based arguments that support the regulatory or other purpose of the document.

Adhering to principles of content re-use.

Producing a draft document that is consistent with the document plan.

Productively interacting with company scientific reviewers in review and editing of draft document.

Revise document drafts based on the review comments, addressing all comments in collaboration with responsible content authors and document scientific lead (primary conceptual leader).

Ensure data consistency and document integrity by critically evaluating comments, in collaboration with responsible content authors and primary conceptual leader as necessary, and incorporating them appropriately.

When authoring team or reviewers are in disagreement, work with primary conceptual leader to facilitate and negotiate issue resolution and decision-making and incorporate outcomes into the draft/final document. Document the resolution and the rationale of significant decision(s).

Edit document to ensure document quality in regard to correctness of structure, content, language, and/or style.

Facilitating document approval and finalization.

**Contact:**

 Contact:

Elizabeth Caselton, Principal
Marcom Choices Staffing
Executive Search and Contract/Temporary StaffingHigh Tech Product Marketing & Corporate CommunicationsPO Box 620632
Woodside, CA 94062
elizabeth@marcomchoices.com

Phone: 650-851-9055

My agency, Marcom Choices Staffing is conducting executive search for a pharmaceutical company on East coast. Location is outside of New York City.
Pay range for the Senior Director will be $165-175K, but for the right person may consider a salary close to $200,000. Also they can offer relocation package if needed.

Feel free to pass this job description on to colleagues who may be interested from your network. Resumes submitted to elizabeth@marcomchoices.com

The Senior Director Communications and Media Relations, is responsible for all communications (external and internal) related to the pharmaceuticals business and its products. This position is responsible for all communications/public relations and the results of those efforts, including media strategy, programming, issues management and media relations. Further, this position will ensure consistent messaging internally and externally to achieve business unit and company objectives.

- Responsible for all strategic development and implementation of proactive product communications and public affairs programs:

  --enhances awareness and acceptance of key brands/franchises among external and internal stakeholders (i.e., physicians, patients, caregivers, payors, advocates, legislators, employees) and the general, trade and on-line media;

  --develops integrated campaigns to create and manage stakeholder perceptions and influence healthcare choices that support business goals and brand sales targets;

  -- successfully navigates media for new product entries;

  --designs and implements proactive and reactive social media plans for brands, including issues management

  -- manages issues associated with products to protect the company and brand reputation.

- Serves as the primary communications counsel to the Chief Commercial Officer, brand teams; overseeing strategic direction, execution, message delivery and results

- Ensures close coordination and consistent strategic communications through internal vehicles; partners closely with Internal Communications to business goals; provides oversight and strategic guidance to internal communications strategy as it relates to commercial operations business and products

- Oversees the strategic direction, execution and results of outside public relations/public affairs agencies and teams; responsible for overall ROI.

- Works with little supervision, supervises communications professionals and coordinators, as needed; and contributes to the professional development of staff, including training, coaching, reviews and performance measures.

- Operates in a matrix environment with key interfaces to other communications colleagues, U.S. Marketing and Medical Affairs, U.S. Government Affairs and Public Policy and Strategic Advocacy, External Global Marketing, Global Product Communications, Corporate Media Relations and Investor Relations.

- Develops and implements a strong, positive news flow for the clients business initiatives
- Anticipates, prepares for and manages media issues with the press
- Provides senior counsel and oversight on brand communication strategy and programming
- Understands commercial, governmental and legal strategies, and advising of appropriate communications tools to achieve objectives
- Ensures close coordination and timely reporting with Corporate Communications in Paris

Key Internal and External Relationships:

External - Business, consumer, trade and online media, government officials, patients, KTLs/investigators and third-party groups.

Internal - Commercial Operations, Internal communications; Regulatory; Medical Affairs; Global Marketing; Corporate Communications; Legal
- Bachelor of Science/Bachelor of Arts, specifically in Communications, Journalism and/or Public Relations.

- Seven to 10 years in a Corporate Communications or Agency environment, with an emphasis in Internal Communications and writing.

The client will relocate the right person.

****************************************************************
FYI. Submit qualified resumes to Careers@Freeslate.com.

Location:Sunnyvale, CA
Posted Date:Sep 01, 2010
Position Type:Full Time
Job Code:000112
Required Education:Masters Degree
Areas of Expertise Desired:Biochemistry
Chemistry
Clinical Research
Research

Description WORKFLOW ARCHITECT

JOB SUMMARY:
The position will be working in a fast-moving, innovative environment, and has particular responsibility for working with customers to understand their current lab and scientific workflow needs and configuring solutions and proposals that provide step-change impact based on Freeslate offerings. This position requires an individual who can interface with customers working in a broad array of areas including catalysis, industrial formulations, home and personal care, polyolefins and polymer, refining and biomass.

JOB RESPONSIBILITIES:
- Triage and qualify early stage leads and opportunities
- Provide technical and applications expertise to sales team to interface with customers, including at their sites
- Scope and understand specific customer applications to define project concepts and scope
- Generate configuration and concept options for qualified opportunities
- Generate technical proposals in the voice of the customer
Work with the marketing and strategic teams to define general application needs for target segments (catalysis, industrial formulations, home and personal care, polyolefins and polymer, refining and biomass)

Freeslate is a privately held company of ~100 employees that provides products and related services for high throughput research. Based on its proprietary laboratory automation technology, high-throughput pressure reactors and integrated LEA (Lab Execution and Analysis) software suite, the company enables step-change gains in its customer's productivity and innovation by delivering seamlessly integrated workflows. Relying on an experienced team of engineers, software developers and scientists, Freeslate works closely with their customers to design, develop and implement automated solutions that transform their approach to critical R&D work processes, accelerating innovation. Serving customers for more than a decade, our business has provided high-throughput solutions to a wide range of industries including pharmaceuticals, energy, chemicals, and consumer products. Freeslate is headquartered in Sunnyvale, California, with direct sales and service presence in North America, Europe and Asia. We have comprehensive and competitive compensation and benefits offerings with a comfortable and collegial work environment. If you are interested in working with leading edge technologies with the brightest minds in high throughput research, Freeslate is the place for you.

Freeslate is an Equal Opportunity Employer that is committed to diversity and inclusion. Our hiring decisions are made without regard to race, color, religion, creed, disability, genetic information, national origin, gender, gender identity and expression, age, sexual orientation, marital status, or veteran status.

Submit qualified resumes to Careers@Freeslate.com. Requirements:
- Relevant domain expertise in the field, and ability to talk with and guide customers in technical discussions
- Experience in applied lab automation
- Experience in developing novel methods or work processes
- Experience generating proposals
- Successful track record of delivering quality work product in terms of proposals, developed systems, or novel work processes

ADDITIONAL REQUIREMENTS:
- Masters in Chemistry, Chemical Engineering, or Materials Science. PhD preferred
- 5+ years relevant experience in industrial experience with an ability to interface with customers and the market as an authority in the field
- Travel approximately 25-40% to support pre-sales discussions
- Must be well organized and enjoy working in a dynamic work environment
- Must be an excellent communicator with strong presentation skills

Please contact Julie@JGBBioPharma.com if interested.

Julie Bukar
www.JGBBioPharma.com
650-520-3433

I am looking for a Contract Clinical Operations person for a Client. This will be a 4 - 6 month contract; 40 hr/week. Work on site (but 1 day from home office OK). Very little travel. In-house position managing the CROs.
Desired characteristics are:
-- Experience conducting complex in-patient studies, such as in an acute care or surgical setting
-- Experience in study start up
-- Experience in small / start - up companies
-- Minimum of 5 years direct clinical operations experience with a minimum title of Clinical Research Associate II.
-- Must be able to commit for 4 - 6 months as this is a key position

Contact: Dan Newhall
Managing Partner – Client Services
NCompass Recruiting Services, LLC
www.ncompassinc.com
Office: 415.738.7878  x 102
Mobile: 415.637.1974

Job Order #1144
Position Title: Manufacturing Engineer – Disposables
Reports To: Director of Operations
Location: South Bay
Company: Private

Position Overview
This individual contributes the engineering necessary to support the manufacturing of disposable products. S/he develops internal processes and procedures for manufacturing/service; works cross functionally to effect design requirements for manufacturability and cost optimization, performs validation functions and researches and resolves quality issues. Additionally, coordinates with suppliers and outside contractors to achieve company manufacturing and quality goals. The ideal candidate is a self-starter that exhibits good judgment and can pursue projects with little instruction from day-to-day.

Job Functions
• Plans engineering program support and performs engineering tasks to support assigned product.
• Supports manufacturing in all engineering issues including documentation, test, component evaluation, Product Verification, Process Validations, customer failures, performance issues and processing engineering change orders.
• Assists in achieving cost-of-goods reduction objectives.
• Resolves engineering problems and performs testing to evaluate and analyze engineering issues with products.
• Prepares and approves design changes.
• Coordinates engineering product support with Production, R&D engineering, Quality, Planning and Purchasing.
• Works with R&D engineers and suppliers to concurrently develop products for manufacturability and involved with new product introductions.
• Generates manufacturing work instructions and tracking documents to meet QSR and ISO requirements.
• Designs and manufactures or procures fixtures, equipment and other devices as required. Performs and documents all IQ, OQ and PQ activities as required on production fixtures and equipment.
• Defines, authors, and releases new procedures, work instructions, travelers and/or tracking documents to control and define manufacturing and service functions and to
validate processes, equipment, and/or fixtures. Collects and reports on product failure/root cause data collected during production activities to support current product improvement and future product development.

Requirements / Skills
To perform this job successfully, an individual must be able to perform each essential duty satisfactorily. The requirements listed below are representative of the knowledge, skill, and/or ability required. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

Education/Experience:
• BS in Mechanical or Materials Engineering is preferred but equivalent work experience is acceptable.
• Familiar with Injection molding processes, ultrasonic welding, and UV cure adhesives.
• 4 years experience in a medical devices environment.
• Working knowledge of manufacturing of medium to high volume disposables and related automated processes.
• Strong knowledge of FDA and ISO Quality System Regulations
• Excellent written and oral communication skills
• Excellent team-work skills and ability to work well with a multicultural workforce.
• Proficient in MS Office (Word, Excel, Power-point)
• In addition, this person must be high-energy, enthusiastic, creative, and willing to drive projects through to completion on schedule and within budget.

Language Ability:
Ability to read, analyze, and interpret common scientific and technical journals, financial reports, and legal documents. Ability to respond to common inquiries or complaints from customers, regulatory agencies, or members of the business community.

Math Ability:
Ability to apply advanced mathematical concepts such as exponents, logarithms, quadratic equations, and permutations. Ability to apply mathematical operations to such tasks as frequency distribution, determination of test reliability and validity, analysis.

Reasoning Ability:
Ability to define problems, collect data, establish facts, and draw valid conclusions. Ability to interpret an extensive variety of technical instructions in mathematical or diagram form and deal with several abstract and concrete variables.

Computer Skills:
To perform this job successfully, an individual should have knowledge of Development software; Design software; Project Management software and Manufacturing software.

Physical Demands:
The physical demands described here are representative of those that must be met by an employee to successfully perform the essential functions of this job. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions. While performing the duties of this Job, the employee is regularly required to sit. The employee is frequently required to use hands to finger, handle, or feel and reach with hands and arms. The employee is occasionally required to stand; walk; climb or balance; stoop, kneel, crouch, or crawl and talk or hear.

NOTE: This job description is not intended to be all-inclusive. Employee may perform other related duties as negotiated to meet the ongoing needs of the organization.

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Process Development Chemical Engineer
Codexis, Inc.-Redwood City,CA
Process Development Chemical Engineer
Codexis is searching for a process development chemical engineer to support R & D in separations, extractions, and gas absorptions operations. Codexis serves major worldwide markets where clean ...

Scientist, Biocatalyst Evolution and Development
Codexis, Inc.-Redwood City, CA

Scientist, Biocatalyst Evolution and Development Group
Codexis seeks a highly motivated Staff Scientist to join the Biocatalyst Evolution Research and Development department. Codexis serves major worldwide markets where clean technology can ...

Scientist, Bioprocess Development
Codexis, Inc.-Redwood City, CA

Scientist, Bioprocess Development
Codexis seeks highly motivated scientists to join the Bioprocess Development Department. Codexis serves major worldwide markets where clean technology can make a positive economic and environmental impact. ...

Scientist, Molecular Biology
Codexis, Inc.-Redwood City, CA

Scientist, Molecular Biology
Codexis seeks highly motivated scientists to join the Molecular Biology Department. Codexis serves major worldwide markets where clean technology can make a positive economic and environmental impact. Our focus ...

Scientist, Fermentation
Codexis, Inc.-Redwood City, CA

Scientist, Fermentation R & D
Codexis seeks highly motivated scientists to join the Fermentation Research and Development Department. Codexis serves major worldwide markets where clean technology can make a positive economic and ...

Associate Director/Director, Fermentation
Codexis, Inc.-Redwood City, CA

Director/Associate/Director, Fermentation R & D
Codexis seeks an experienced fermentation engineer with a proven record of success to lead the Fermentation Research and Development Department. Codexis serves major worldwide markets where ...

Contact Joy Bridges at
Joy@legacymedsearch.com

Sales Representative – San Francisco - Patient Monitoring (241 Sales SF)

COMPANY SUMMARY: Founded in 2004, our client recently received FDA clearance for a
pioneering signal-processing technology that allows for contact free patient monitoring. The system reports real time vital signs and corresponding trend-lines in clinical settings.

This is a start-up opportunity to join a seasoned group of executives looking to capitalize on their past success leading medical device companies worldwide.

**PRIMARY RESPONSIBILITIES**

- Drive sales of disruptive Patient Monitoring solutions in assigned hospital and extended care facility accounts.
- Grow market share by introducing product through all areas of the hospital (patient floors, critical care, ICU/CCU/PCU).
- Calling of all levels of assigned accounts; Nursing Administration, Department Managers, Purchasing/Materials Management, Biomedical Engineering, Information Technology, etc.
- Manage product demonstrations required to close the sale.
- Initiate lead generation by analyzing customer information and support of Sales.
- Partner with Field Service Management on issues of installation and applications.
- Research product field intelligence in accordance with marketing initiatives.
- Manage personal expenses within assigned guidelines.
- Position requires frequent lifting of equipment that may weigh up to 50 lbs.

**EXPERIENCE REQUIREMENTS**

- 3+ years medical capital equipment sales experience (Sorry, No exceptions).
- Thorough understanding of hospital and extended care facility sales cycles.
- Ability to work at the department level and C-level customer management and the ability to communicate with executive management.
- Sales experience with Critical Care, Monitoring, Respiratory or similar capital equipment products.
- Overnight Travel within the Region required.

I want to inform you of a new and exciting position at UCSF to facilitate academic-industry interactions. The new position of Assistant Vice Chancellor, Office of Technology, Innovation, Industry, and Partnerships (OTIIP) will report to the Associate Vice Chancellor, Research, (Susanne.Hildebrand-Zanki@ucsf.edu) who reports to Jeff Bluestone (Executive Vice Chancellor). My understanding is that the new position is to bring together the OTM, CBE, and other units under one umbrella. Basically, they are searching for a high-level leader with both industry and academic experience who is proficient at IP, making deals, forming partnerships, and business development. Please forward this job announcement widely.

https://sjobs.brassring.com/1033/asp/tg/cim_jobdetail.asp?jobId=1151487&PartnerId=6495&SiteId=5226&type=mail&JobReqLang=1&recordstart=1&JobSiteId=5226&JobSiteInfo=1151487_5226&qgid=0

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Other Information for Those in Transition

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Upcoming course designed for life science professionals who want to quickly learn how to do research and analysis for making recommendations and critical decisions in their field and sector. I
Bioscience Business and Marketing Essentials, Thursday and Friday, Oct. 7-8, 2010

2-Day Intensive Course: Bioscience Business and Marketing Essentials, Thursday and Friday, Oct. 7-8, 2010 with 2 months to complete project

Lead Instructor: Audrey S. Erbes, Ph.D., Principal, Erbes & Associates and www.audreysnetwork.com

Expert Guest Speakers:
- Donald Holsten, Pharm. D., Regulatory Consultant and Educator
- Bev Hudson, MBA, Senior Vice President, Business Development, OmniComm Systems, Inc
- Julie Tompkins, MBA, Senior Vice President, Timely Data Resources (TDR)

Please see www.ucsc-extension.edu/BBME for details

Date & Time: Oct. 7-8, 2010, Thursday and Friday, 8:30am-5pm
Location: UCSC Extension in Silicon Valley, 2505 Augustine Drive, Santa Clara, CA 95053
Fee: $800

Topic Description
The bioscience industry is like no other. Lengthy timelines and unique financial, legal, regulatory, social and political challenges impose constraints that impact every aspect of the business. This course helps participants gain: a practical understanding of the bioscience industry landscape, key business drivers and challenges; insight into the critical roles that business and marketing disciplines play at all stages of a bioscience company's development; and hands-on experience implementing important bioscience business processes that are essential to success within the industry. Two days of intensive classroom are followed by 2 months to complete individual project with guidance of instruction and access to research resources. For more information: See course listed under certificate program at www.ucsc-extension.edu/biobusiness.

Instructor:
Audrey Erbes, Ph.D., Principal, Erbes & Associates, is a marketing professional with more than 25 years of managerial experience in marketing and business development in the biotech and pharmaceutical industry. She is also a recognized speaker and industry blogger at www.audreysnetwork.com. She was Executive Vice President and cofounder of Kowa Research Institute, a biopharmaceutical licensing and investment subsidiary of Kowa Company Ltd., Japan. Prior to that, she held management positions at Syntex Corp. (acquired by Roche) in market research, product management, strategic marketing and planning, and business development in the U.S. and abroad, with a special emphasis on Europe and Asia/Pacific/Canada.

Guest Speakers:
Donald Holsten, Pharm D., a regulatory consultant and educator with over 20 years of national and international experience as a senior regulatory affairs and quality assurance executive, has expertise in food, drug/biopharmaceutical, medical device and cosmetic products. He has an intimate knowledge of the FDA approval cycle and has helped prepare numerous biotechnology and pharmaceutical companies for FDA interactions and panel reviews. Don has held management positions at several companies, including Liposome Technology, Inc and Oclassen Pharmaceuticals, Inc. where he was Director of Regulatory Affairs/Quality Assurance and Director of Regulatory Affairs, respectively. Earlier in his career he held a senior level position as Assistant Chief, Food and Drug Branch, Department of Health Services for the State of California. Topic: "Operating in the U.S. Regulatory Environment: Is Product Approvable."
Bev Hudson, M.B.A., is the senior vice president, Business Development, OmniComm Systems, Inc., a Web-based electronic data capture (EDC) and eClinical (eClinical) software and services company with products that streamline the clinical research process. Previously, she was VP and General Manager of Clinical Research Services at MedPoint Communications, Inc. and earlier ran sales and operations for Mayo Clinical Trial Services. She spent eleven years at Genentech in sales and marketing management roles. Topic: "The Impact of U.S. Health Care System on Marketing Biotech Products."

Julie Tompkins, M.B.A., is senior vice president at Timely Data Resources (TDR), a healthcare market research and consulting firm. She has nearly 30 years experience in the pharmaceutical and biotech arenas, including more than 12 years in industry and more than 20 years in market research consulting, and has worked with pharmaceuticals, diagnostics, and drug delivery systems. At Syntex (now Roche), Julie worked in both R&D and Marketing. After leaving Syntex, Julie was President and Founder of MedSearch, a primary market research company that merged with TDR in January 2000. Topic: "The Role of Market Research in Product Planning, Development and Marketing".

Biotech Bay Career Fair, Monday Afternoon, Oct. 18, 2010

Date and Time: Monday, October 18, 2010, 2pm to 7pm
Location: San Francisco Airport Marriott

Biotech * Pharmaceutical * Medical Device & Diagnostics
To register go to http://www.biospace.com/jobs/career-fair-detail/?CareerFairId=202

Looking for a new job? Networking with industry peers in an ever-changing work environment? Attend the Biotech Bay Career Fair!
Job seekers can spend a day with HR representatives and Hiring Managers from top biotech, pharma, medical device and diagnostics companies in the Bay area.

Who should attend?
Candidates with a 4-year degree in the life sciences and a minimum of 2-years of industry related experience are invited to attend.
Just register by clicking the button below.

(Equivalent work experience may be considered in lieu of a four-year college degree. PhD and Postdoc candidates welcome.)

What types of positions are available?
Exhibiting companies are recruiting for positions in areas such as: QA/QC, clinical research, engineering, manufacturing, biostatistics, clinical data management, chemistry, regulatory affairs, and research.

What companies will be there?
Scroll to the bottom of the pages to see a list of exhibiting companies. Take the time to research what each company is recruiting for to see if you are a match. Most companies will be from the Bay area, but some will travel from other regions to attract top talent! If you can’t make it on event day, you can still pre-register online to allow exhibiting companies to view your resume and contact you outside
of the career fair.
Want to hire candidates at this event?

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Free Newsletters to Keep You Informed
Check out free newsletters delivered to your email box:
• “Biospace”’s “Genepool,” “Deals and Dollars,” and “Clinical Focus”
• “FierceHealthCare,” “FierceHealthIT,” “FierceHealthFinancial,” “FierceHealthPayer,”
“FierceEMR,” “FierceBiotech,” “FierceMedicalDevices” and “FiercePharma”
• “Drug DiscoveryOnline,”
• “IN VIVO Blogspot,” “Pharm Exec blog”
• “QMed Daily” (formerly DeviceLink.com)
• “PRWeek Healthcare Newsletter”
• “enewsletters@fdanews.com ”

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Paula Rutledge, President of Legacy MEDSearch, has provided the following
Job Search and Interview Preparation Resources to share with you:
 Interview Preparation Resources: Interview Prep Guide
 Medical Device Research Forum Medical Device Guru
 LinkedIn Medical Device Group LinkedIn Medical Device Group
 Interviewing Videos on YouTube Medical Career Magazine
Although the above was developed with medtech professionals in mind, the processes outlined are
also useful for other industry professionals.

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Ken Wu advises “I found this article titled, 7 Mistakes Job-Seekers Over 50 Make, via the American
Society of Quality (ASQ) daily email update. It’s worth reading if you’re considering how to
reposition your self for the upturn in the job market.”

The link; http://internsover40.blogspot.com/2009/09/7-mistakes-job-seekers-over-50-
make.html?WT.mc_id=EM3965M&WT.dcsvid=1541418993.

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Job Sites
The most known site for career and job listings is www.biospace.com which focuses on biotech and
pharma.

A newer website which includes jobs but also a virtual exhibit hall for companies—this one is
dedicated to pharma entitled ePharmaExpo.com at http://www.epharmaexpo.com/job.php

There’s another site which is focused on life science recruitment and placement; note featured
company listings each week—www.beaker.com

There’s website with jobs specific to medical device area at the www.legacymedsearch.com .

Another new site with listings of interns, consultants and some jobs is www.deviceland.com

I’ve just received information on another new site with sole focus on medical devices and most in
the Bay Area is http://www.mdrecruit.com/careers.html I’m told they had 97 placements last
year. Check this one out and let me know if you have good results.

You can look up pharmaceutical jobs in your area by zip code at
http://jobs.findpharma.com/careers/jobsearch. They include all functions in pharmaceutical
companies.
I received Biotech Ink Insider from Susan Caldwell, a local medical writer. She always has great insights as well as jobs at times to share. I’ve pasted in some videos mentioned by Susan that might be of interest for your job search:

Writing a Resume: When seeking a job, the resume is of considerable importance—it's your calling card and door opener. Here's a video that helps you create the right resume and minimizing the stress while you do it. Includes ten rules for how to approach your resume, interview, and job search. Very good basic advice.

Writing Your Resume Cover Letter: Same instructor as for Writing a Resume (above). Gives good basic advice on how to craft your cover letter and get the job interview you seek.

The Art of Medical Writing: Short video on the Masters in Medical Writing program at the University of Philadelphia, the only such training program in the world.

Susan Caldwell wrote an article regarding writing a resume as well. “10 Tips for Creating a Door-Opening Resume” by Susan E Caldwell

If you're a medical writer, how can you make sure that you still have work in these tough economic times? Important for staff and freelancers alike, marketing your name and abilities can be done in many ways. One way is to develop and maintain a living resume that speaks to the best you have to offer employers.

As an experienced worker, you likely have a professional reputation. Maybe it's good, or maybe it's not so good. How can you enhance or improve your resume so that your best shines through? Here are a few suggestions:

1. Resume Format. Your resume's format should be simple and pleasing to the eye. Because resumes are often input into databases, the simpler the format, the better. Using a simple format should help avoid the need to reformat before your resume is uploaded into a database. When you submit your resume to a recruiter or job board, you should submit it as a Microsoft Word file, but without special formatting. Avoid bullets, bolding, italics, indents, and other formatting that are lost in plain text files. If you do use special formatting, your resume may look like alphabet soup after it's put in a database.

Organize your resume in sections, each with a heading that tells the reader what is in that section. Here are some sections typically found in resumes and their approximate order of appearance:

Introduction or Career Goal
Summary
Work History or Professional Accomplishments (if candidate has work history)
Academic Background
Skills
Honors and Awards
Publications
There are many variations on the organization and section labels listed above, and you should use what is appropriate for your career stage. Points 7-10 (below) specifically address what content should be included in some of your resume's major sections.

When you are ready to format your resume, consider looking at the many examples of resumes available online. Seeing the structures of other resumes may help you decide on your own resume's format and organization.
2. Job Targeting. Decide what your target job or assignment is, and tailor your resume to that job. How do you do that? For one thing, you can pepper your resume with the key concepts, terms, and abbreviations for your target job in your resume; this will show that you know the language in that field. Examples include the terms ICH Guidelines, investigator brochure (IB), style guide, and eCTD. Another way to target your resume is to rewrite portions of your resume to match the target job description. This strategy sounds like a lot of work, but it can pay huge dividends. When you submit a targeted resume, it's more likely you will be considered a great match for the position.

3. Resume Emphasis. Emphasize your best accomplishments (for example, an approved eCTD submission that you worked on). Make it clear that you got the job done in an effective way, particularly if it saved time or money. You can do this by positioning these stellar achievements toward the resume's front, writing more about those accomplishments, and/or including specific comments about them in your resume. If there's a web site or information on the web that illustrates or supplements information about your accomplishment, link that information to your resume.

4. Lying on Your Resume. This one is simple: don't lie on your resume. It's a bad idea for several reasons. Not only is it wrong, but if you exaggerate or lie, you may be in over your head if you do get the job. In addition, employers do check resume facts, and they are likely to identify any lies or inconsistencies.

5. Errors in Your Resume. If you're seeking a new job or contract assignment, your resume should be flawless. That is, it should have no typos, misspellings, incorrect grammar, or other writing errors. If you want to open the door to a job interview, show the reader that you are careful about your writing. As a medical writer, the writing that appears in your resume will be the first writing sample an employer sees. Be sure that it will stand up to scrutiny.

6. Resume as Living Document. Ensure that your resume is always current and well crafted; it should be a living document. Update it every time you have new material to add to it. Again, the resume's purpose is to get your foot in the door for an interview. If you don't keep your resume current, you may miss a chance to include vital information, especially if you need it on short notice. For this reason, you should always be ready to send your resume to recruiters or employers on a moment's notice.

The remaining points in this article address issues within your resume's sections:

7. Summary. At the start of your resume, include a short (usually 1 to 2 paragraphs) thumbnail summary of your work experience and academic background. It's also appropriate to have a statement that tells the reader what your want to do in your next job.

8. Academic Background. The academic background section should include your earned degrees, the name of the institution where you earned the degree, and the dates when they were conferred. If you have earned an advanced degree, this section may be a good place to list the title of your thesis or dissertation, if any. (Alternatively, your dissertation's citation can be included in your resume's Publications section.)

A separate section following your academic background can include the continuing education and training courses you've taken. The list should include the subject matter (or course title) and date(s) when you had the training. And here's an important tip: whenever possible, include specific
dates for the education and training. The dates add to your credibility, and their absence can be conspicuous.

As you advance in your career, your academic background generally becomes less important than your work history. After you have a work history, especially in medical writing, consider moving the academic background information in your resume to a location following your work history.

9. Work History or Professional Achievements. In this section of your resume, include specific details about your work history. The reverse chronological work history format often works well, with your most recent job listed first. The work history section should describe your milestone accomplishments for each job or contract assignment. As with the academic background section, include the start and stop dates for the jobs and/or contract work that you've done. The dates will give you added credibility.

10. Publications. If you've authored any publications, put a list of them in your resume with the full citations in a consistent reference format. For publications with multiple authors, you should include all of the authors' names in the order that they appeared in the publication. Finally, try to get access to electronic copies of your publications on the internet. Consider hyperlinking those citations in your resume to the actual articles. In so doing, your reader can easily find and read examples of your work. You can also prepare a set of publication samples as a zipped file to provide to prospective employers.

Done well, your resume will open many doors for you, including some you may want to walk through. There are many resources on the internet that will help you create an excellent resume. Take the time to use them, too! You'll be glad you did.

About the Author

Susan Caldwell is a medical writer, PhD scientist, and entrepreneur. After 10 years of laboratory research, she made a major career course correction and never looked back. She found she could make a career of doing what she loves--writing--and applied it to her background in biomedical research. Since 1995, she has directed medical writers at five life-science companies, including her company, Biotech Ink, LLC. Her specialty is writing regulatory documents for clinical, preclinical, and manufacturing activities that support the development of biotechnology, pharmaceutical, and medical device products. She also has considerable experience writing book chapters, newsletters, brochures, white papers, web content, and many other document types. Susan has been writing and publishing the Biotech Ink Insider newsletter since October 2008.

You can email Susan at caldwell@biotechink.com, phone her office (650-286-9300), see her LinkedIn profile, follow her on Twitter, and you're invited to join her Medical Writers Twibe (for which you have to have a Twitter account).

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*******************Susan E. Caldwell a local medical writer shares some insights into finally mastering touch typing. As writers, we must type to do our work, at least if we're using Microsoft Word or other word processor. Many writers become writers without knowing how to touch type (typing without looking at the keys). Touch typing at 40-60 average words per minute, which is industry standard, is roughly 3 to 4 times faster than you can write by hand. The links below are offered so that you can learn and practice touch typing for free (and they aren't presented in any particular order:

Salary Surveys

- Salary surveys are regularly published Medical, Marketing Media each year in September

Given the current economic climate, this is a wonderful time to prepare for a career transition and to reassess your career path so that it is aligned with your personal and professional goals. Career Opportunities in Biotechnology and Drug Development, www.careersbiotech.com, published by Cold Spring Harbor Laboratory Press, is a comprehensive, in-depth exploration into the many careers found in the life sciences industry (biotech, pharma and medical devices), based on interviews with over 200 industry executives. It covers 20 vocational areas and over 100 careers. The book was written with the goal of helping readers identify career areas that best suit their interests, values, skills and goals. Each chapter explores the many in-depth nuances of each vocational area. Additionally, there are chapters on resume preparation, job search strategies, informational interviewing and more. A free sample chapter on careers in Project Management is available at www.careersbiotech.com.

This insightful and extremely helpful book was researched and written by Toby Beth Freedman, Ph.D., President, Synapsis Search (www.synapsissearch.com) and local guru on life science careers. Toby freely shares her experiences acquired as a researcher, business development manager, recruiter and her indepth research with local industry organizations, such as, local AWIS, the Bio2Device Group and universities.

The target audience for this book is people working in academia or in industry who are considering a career transition. It has a broad appeal to scientists, doctors, nurses, lawyers, engineers, business executives, high tech professionals, etc. The book is available on Amazon and a paperback version will be available soon.

These job postings are listed on my blog accessed at www.audreysnetwork.com along with my suggestions for local industry meetings for networking and expanding your knowledge and skills. Please direct other interested parties to my email address at audreyerbes@aol.com if they wish to receive these mailings directly.

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