

**Jobs That Crossed My Desk Through May 28, 2017**  
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**May 28, 2017**

If interested in a listed position, contact the person whose information appears at the top of each listing. Individual listings of each executive search person are separated by string of stars. Multiple listings submitted by one recruiter are separated by straight lines.

Remember I'm not a recruiter and only distribute this listing to help bioscience industry professionals identify potential positions with contact person information provided where possible. These positions originated with individuals in my network. Note that recently I've begun to receive many listings via Linked In and in such cases, I've listed company website if not person who sent listing to me.

Jobs are materializing but with such a large pool of qualified professionals at this time, they fill up fast. Always be sure to check the website of recruiter or company to learn what jobs have popped up in between my publications. Unfortunately, I'm not able to post these every day but this tip should help you find newly posted jobs from the contacts sending the jobs below.

Be sure to join the Bio2Device Group (includes professionals from all life science sectors and functions) to access their list of positions which includes different universe of jobs. You must attend one of B2DG meetings to become member but application is free. See details at [www.bio2devicegroup.org](http://www.bio2devicegroup.org).

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**Qualified candidates please reply to:**

**Cindy Johnson**

tel: 925-577-8135

[cjohnson@chozeninc.com](mailto:cjohnson@chozeninc.com)

**REGULATORY, QUALITY & CLINICAL AFFAIRS**

**Director, Clinical Operations – URGENT**

- Bachelor's degree or equivalent in healthcare (i.e. nursing). Advanced degree is a plus.
- 10+ years of management experience in a medical device clinical environment.
- Ability to effectively communicate and interact with the medical and academic community.
- Must possess strong presentation skills.
- International experience is a strong plus.
- Startup or high-growth company experience is desirable.

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**QA/Document Control**

- Good understanding of FDA, ISO requirements for medical devices
- Must be detail orientated, well organized and have excellent communication skills
- Must be able to accomplish objectives with minimal supervision
- Ability to read and understand blueprints, drawings, and other documented specifications
- Bachelors of Science, preferably in life sciences or equivalent work experience
- Strong Excel skills (VLOOKUP, macros etc.)
- Analytical skills
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## Quality Engineer

- 5+ years related experience in a fast-paced medical device, start-up environment
  - Bachelor's Degree in an engineering discipline
  - Knowledge of US FDA regulations, ISO Standards, and GMP's
  - Demonstrated ability to communicate and work collaboratively across functions, including engineering and product groups
  - Lean and/or Six Sigma experience a plus
  - Experience in technical project/program leadership and management
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## **SALES & MARKETING**

### **Marketing Consultant - URGENT**

- Specializing in skincare / aesthetics

### **Inside Sales Representative**

- 2+ yrs proven selling in the medical marketplace; device and/or capital equipment
  - BA/BS degree or equivalent combination of education and experience
  - Strong computer skills; experience working with MS Office applications and other computer programs.
  - Working knowledge of CRM preferably SFDC funnel and quoting. Previous SAP and Service Max experience is a plus.
  - Able to coordinate and lead effective calls with customers at various levels within hospitals; i.e. executives, administrators, biomedical, engineering, purchasing/materials management, etc.
  - Excellent oral and written communication skills in the English language is required. Other languages are also preferred.
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### **Director, Product Management**

- 7+ years experience in Product Marketing within aesthetic medical devices or skincare/cosmetics or consumer goods is required
  - Proven track record leading product management & branding efforts with world class products in aesthetic medical devices or skincare/cosmetics or consumer goods
  - Proven record of life cycle product management, from pre to post commercial experience
  - BA/BS degree in Business or Marketing, MBA is required
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## **MANUFACTURING, SUPPLY CHAIN, OPERATIONS & R&D ENGINEERING**

## **Sr. Project Engineer**

- BS / MS in Science or Engineering
  - 5+ years experience in med device or cosmetics high volume manufacturing environment
  - Strong project management skills, ability to manage multiple complex programs concurrently
  - Excellent verbal & written communication skills
  - Strong leadership skills
  - Understanding of process development, FDA process validation experience is a plus
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## **Principal Scientist**

- MS or PhD in physics or related field, with a broad understanding of the biological sciences;
  - 5+ years of experience in the medical device industry, with demonstrated hands on experience bringing products from initial conception to commercial release
  - Competence with scientific software tools such as Python, Matlab, and/or R is highly desirable
  - Strong scientific computing skills, specifically those involving data exploration and visualization, machine learning, and data mining
  - Familiarity with medical imaging, particularly 3D CT volume data and its manipulation (registration and segmentation) in a 3D package such as Slicer
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## **Director, Manufacturing Operations**

- BSME or relevant engineering degree
  - Requires 10+ years of experience in the manufacturing of class III medical devices.
  - Demonstrated knowledge and experience in the regulatory and quality aspects of medical device manufacturing and operations.
  - Demonstrated ability to successfully operate at all levels (hands-on to strategic)
  - Startup experience strongly preferred.
  - Knowledge of design control fundamentals, stage gate phase development and experience in creating verification & validation documentation and executing protocols.
  - Startup, small company experience is preferred.
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## **Human Resources Director / VP**

- Bachelor's degree in relevant discipline
- 10+ years experience in HR
- Medical device industry experience preferred
- Experience scaling HR processes & systems as company grows. IPO experience would be a plus
- HR Expertise, including compensation, employee evaluation and growth, hiring and termination practices, benefits administration

- Working knowledge of relevant HR software and tools
- Experience working in a public company or division with 200+ employees

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Our startups and affiliates are hiring! See some of our most recently posted openings below. Check out our complete job listings at [http://jobs.qb3.org/?mc\\_cid=f09c8fe04b&mc\\_eid=\[UNIQID\]](http://jobs.qb3.org/?mc_cid=f09c8fe04b&mc_eid=[UNIQID]).

If you would like to post an opening on our website, please contact us with your name, email address, and company name. We will forward this to VentureLoop, the third party who manages our listings. They will contact you and set you up with access to a free account so you can manage your own posting details. Postings through VentureLoop also appear on Glassdoor and Indeed.

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Manager, research partnerships & incubator program  
San Francisco, CA, US

QB3 - Full-Time | Job date : 05-25-2017

Description

The San Francisco Bay Area is a world leader in discovery, innovation, and entrepreneurship. Top universities spin out startups, and Silicon Valley's can-do attitude and appetite for new ventures provides funding power. A complete ecosystem has grown up that includes scientists, inventors, mentors, investors, and many other players necessary to commercialize research. As part of the ecosystem, QB3, the University of California's hub for entrepreneurship in life science, has evolved programs and resources to meet the needs of innovators in academia and the wider community.

Incubator laboratory space is one vital component of QB3's strategy. We make small increments of high-value space close to campus available to entrepreneurs who need to get proof-of-concept experiments going on a shoestring and value the energy and inspiration they get from fellow founders.

At the same time, large, established life-science companies are looking to connect to cutting-edge research at the incubator stage and even earlier. QB3 is exploring new ways of facilitating mutually beneficial partnerships that speed the development of new therapies and solutions to meet society's needs.

We are seeking a motivated individual to manage our UCSF campus incubator and spearhead our new incubator initiatives and partnerships around the Bay Area. This person will also manage the nascent QB3 Breadboard program, which works with industry to create virtual institutes of university researchers. The researchers may work in different departments, and on different campuses but will be united in tackling a common research challenge to meet unmet needs in vital areas such as neurodegenerative disease.

Duties:

For incubators:

- \* Manage QB3's relationships with its incubators: QB3@953 and other affiliated sites in the Bay Area
- \* Operate and manage QB3 Garage@UCSF in Byers Hall
- \* Build the ecosystem for incubators in QB3 incubator network
- \* Build and grow programs to support the incubator network
- \* Manage QB3 incubator expansion program (on campus and off campus including the East Bay)

Under the QB3 Director, this position manages the QB3 Breadboard program.

Electrical engineers use breadboards to build prototype circuits by using wires to connect components. A breadboard is a useful metaphor for a research university, which can be seen as a large collection of individual programs (components) that can be connected in different ways to provide different outputs. Universities tend historically to cluster their resources around technologies such as biochemistry or radiology, diseases such as cancer, or organs such as the heart. A “breadboard” approach allows a university community to address important issues by creating virtual institutes or centers, clustered around emerging opportunities such as the microbiome or inflammation. Since existing resources are being utilized, but connected in novel ways, a breadboard approach can be very cost effective.

The applicant will manage QB3’s Breadboard projects. For each project, she or he will identify UC faculty and personnel best suited to the project focus, develop contracts and allocate funding, and coordinate efforts across the academic labs as they tackle each challenge and report results. The applicant will also be responsible for identifying potential industry partners, interacting with key leaders at the companies, and securing funding for Breadboard projects.

Qualification

- \* Master’s degree and 5-7 relevant years experience or PhD and 1-3 years relevant experience or equivalent combination of education and experience is required
- \* Background in business development within the Biotech sector with strong working knowledge of the biotech industry in California (existing industry relationships a plus)
- \* Relevant experience in coordinating business development and marketing efforts
- \* Willingness to work with people at all levels in the life science industry

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Clinical Laboratory Scientist (CLS)  
San Francisco, CA, US

Notable Labs - Full-Time | Job date : 05-25-2017

Description

Changing the way cancer is treated is our personal mission, which starts with putting patients first. We’ve developed an individualized laboratory testing service for cancer patients and their doctors. We screen thousands of FDA-approved drugs against the patients own cancer cells to identify drug combinations that can be immediately prescribed by their doctor without a clinical trial. By repositioning treatment as a patient-centered service we can unlock the power of modern data science and laboratory automation to achieve the promise of combination therapy and personalized medicine.

Our investors include Founders Fund, First Round Capital, Y Combinator, several prominent angels and seed-stage funds, and Accelerate Brain Cancer Cure, a non-profit founded by Steve Case. We have offices and a laboratory in San Francisco’s SoMa district.

Technology:

We’ve developed a high throughput robotic testing platform that uses a patient’s live tumor cells to predict the safest and most effective treatment combinations. We employ an ex vivo assay to survey thousands of drug combination options. To ensure our translational system is predictive we’ve created a proprietary method to mimic the microenvironment of the human body. Our drug panel includes all approved chemotherapies and targeted agents, as well as generic non-oncology drugs that have published anti-neoplastic evidence.

We prioritize the safest combinations from our viability assay by estimating a therapeutic index. Successful hits are counter-screened against normal human cells to determine a customized, relative

drug scoring system for each patient. The end result of our process is a CLIA certified report which prioritizes therapeutic options that could be used by the physician and patient.

#### Position Overview:

We're looking for an experienced, licensed Clinical Laboratory Scientist to join our CLIA laboratory team. This individual will report to the CLIA Laboratory Director, but would also interface with the Research and Development as well as Engineering teams.

#### RESPONSIBILITIES

Performing high complexity testing on clinical specimens, with a focus on determining tumor sensitivity and resistance to drug combinations  
Develop, execute, and improve the laboratory's standard operating procedures for specimen handling, reagent preparation, processing, test analyses, recording of test results, and environmental/health safety  
Performing, reviewing, and documenting laboratory quality control procedures and training  
Independently identifying and troubleshooting issues that could adversely affect test performance  
Documenting all corrective actions taken when test systems deviate from the laboratory's established performance specifications

#### QUALIFICATIONS

Compassion for cancer patients and passion for reinventing cancer treatment  
A current California Clinical Laboratory Scientist (CLS) license (generalist, clinical chemist, or clinical hematologist scientist)  
Laboratory experience in clinical chemistry, hematology, cytology, cell-based assays, or other equivalent clinical laboratory testing areas  
B.A, B.S., M.A. or M.S. in chemical, physical, biological science, or medical technology  
Self-starting, flexible mindset  
Ability to work independently with a multi-disciplinary engineering team in a resourceful startup

#### BONUS

Experience with automation and high throughput screening assays  
Mammalian cell culture experience  
Novel assay design and development

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Medical Liaison  
San Francisco, CA, US

uBiome - Full-Time | Job date : 05-24-2017  
Description

#### Description

uBiome is seeking an experienced medical liaison to apply their talents to our mission of revolutionizing human health through analysis of the microbiome. You will be the inaugural medical liaison for a rapidly growing company and play a key role in implementing and maintaining connections to doctors and scientists in relation to our clinical products.

#### What you'll do

Act as clinical consultant for uBiome's clinical laboratory tests

Consult with doctors and patients on uBiome test results and procedures  
Work cross-functionally to give feedback to improve uBiome's tests  
Coordinate outreach efforts to doctors and Key Opinion Leaders  
Develop, drive and manage clinical studies with doctors and patients  
Write and design materials for education for doctors and patients about the microbiome and uBiome's clinical tests  
Present to the world a revolutionary new aspect of human health!

#### About you

You are an MD or DO with a license to practice medicine in the state of California  
You're excited to join a small and fast-growing company and work closely with talented colleagues across multiple teams  
You have experience in a medical liaison role in a genomics or other accredited laboratory company  
Your attitude and performance shows off your impressive body of work and leaves us in awe!  
About uBiome

Learn more about uBiome

#### Compensation

uBiome offers competitive salaries combined with generous benefits that include:

Medical, dental, vision and FSA  
Matching 401(k) contributions  
Meaningful equity  
Unlimited PTO  
Subsidized membership to a gym of your choice  
Daily lunch service and plentiful snacks  
Your choice of professional software and equipment

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Research Associate, Protein Sciences  
South San Francisco, CA, US

Surrozen - Full-Time | Job date : 05-24-2017

#### Description

Surrozen is a newly launched biopharmaceutical company founded by world-leading scientists from Stanford University, Drs. Chris Garcia, Roel Nusse, Calvin Kuo and Claudia Janda. The company is focused on harnessing the Wnt pathway to identify novel therapeutics for regenerative medicine, leveraging breakthrough insights from its founders in protein engineering, stem cell dynamics, and fundamental Wnt biology.

Surrozen is seeking a creative, self-motivated individual with a passion for experimental science to join our founding team. This is a fantastic opportunity to work on cutting edge science and take part in building an exciting, science driven company.

#### Key Responsibilities:

- Selection of antibodies and antibody fragments from phage and yeast display libraries against a range of targets.

- Expression and purification of lead biologics from mammalian, insect and bacterial expression systems.
- Characterization of lead-target interactions using a range of biophysical techniques (e.g. bio-layer interferometry, flow cytometry etc.)

#### Qualification

- A Bachelors or Maters degree in Bioengineering, Protein Biochemistry or related disciplines with 1-4 years of hands-on research experience in either an academic or industry settings is the minimal requirement.
- Prior experience in protein expression and purification from bacterial, insect and mammalian cells, and expertise with biophysical characterization of proteins and protein complexes using HPLC/FPLC, and Octet/Biacore is required. Experience with molecular evolution technologies, in particular phage and yeast cell surface display, is a plus.
- Attention to detail, self-motivation, and creative thinking are essential. The ability to manage multiple tasks efficiently, to communicate clearly and effectively, as well as to build open and collaborative relationships are critical.

For immediate consideration, please email your CV to: [careers@surrozen.com](mailto:careers@surrozen.com).

Surrozen is proud to be an equal opportunity employer and will consider all qualified applicants for employment.

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Director, Translational Research  
Redwood City, CA, US

Atreca - Full-Time | Job date : 05-24-2017

#### Description

Reporting to Atreca's Chief Scientific Officer, the Director, Translational Research will be responsible for our biomarker program and tasked with development of appropriate assets and assays to facilitate translation of preclinical projects into focused clinical trials. Specifically, the successful candidate will develop, refine, and validate relevant biomarker assays to identify and stratify patient populations most likely to benefit from our novel therapeutic approaches.

#### Responsibilities

- o Design and execute translational research plans supporting clinical development of Atreca's immuno-oncology programs
- o Work closely with the research team and other internal stakeholders to plan, develop, and validate biomarker assets and assays to support clinical trials
- o Work closely with external collaborators and contractors that support preclinical and clinical efforts
- o Represent translational research at management meetings and to external stakeholders
- o Travel to scientific meetings, advisory boards, CRO's, and other sites as required
- o Work closely with project management to develop, manage, and deliver research timelines, budgets, metrics, and milestones
- o Contribute to the preparation of documentation required for regulatory submissions including INDs and BLAs

o Manage any transfer, validation, sample analysis monitoring, and report generation as necessary  
Requirements

- o PhD in the Biological / Life Sciences or MD with extensive experience in oncology and immunology (i.e., 15+ years of relevant, direct experience in preclinical/clinical development up to Phase 2 clinical studies)
- o Proven track record in translational research bringing drug candidates to the clinic
- o Strong management skills with 5+ years managing a team or group of scientists, and experience leading multi-disciplinary teams
- o Proven ability to deliver results on schedule in a fast-paced, matrixed entrepreneurial environment
- o Strong publication record

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Design Engineer  
Emeryville, CA, US

Bolt Threads - Full-Time | Job date : 05-18-2017

#### Description

At Bolt Threads, we believe that answers to our most vexing problems can be found in nature. Every day we're inspired by the amazing materials we work with and driven by the desire to turn these materials into incredible products. We are a venture-backed, idea-driven company, led by world-class scientific and engineering talent, as well as experienced executives from the technology and apparel industries.

#### DESIGN ENGINEER

Bolt Threads is looking for an experienced hands-on engineer to support the development, scale-up, and operation of our novel silk fermentation, purification, and fiber spinning equipment. Ideal candidates will have strong technical fundamentals and practical experience in the design and building of custom equipment. They will be able to integrate software and hardware for user control and automation. They will have the experience and skills to work safely in a laboratory, pilot-scale, or manufacturing setting. Candidates will have the flexibility required to work within a growing organization and fast-paced startup environment. They will hit the ground running creating engineering solutions for research and process development teams. This position will play a key role on a multidisciplinary team working to manufacture novel silk protein fibers for the textiles industry.

#### THE POSITION

Design, build, and commission small-scale equipment and tools to support internal research and process development activities

Design, develop, and deploy automation, instrumentation, and control systems for custom equipment

Support the procurement and commissioning of equipment, including working with external vendors, to support laboratory through pilot-scale and manufacturing facilities

Collaborate with research, process development, manufacturing and facilities teams to identify needs and prioritize and manage projects

Support a variety of processes including fermentation, protein purification and fiber spinning

Develop and maintain engineering documentation such as PFDs, P&IDs, electrical diagrams, SOPs and other documents as required

Participate in safety, hazard and operability reviews and actively work to maintain a culture of safety in the workplace

#### REQUIREMENTS

B.S in engineering or a related discipline with a minimum of 2 years of relevant experience  
Candidates with additional education or experience will also be considered and are encouraged to apply  
Experience managing and executing design/build projects, with proven ability to translate engineering goals into solutions that meet scope, schedule, and cost objectives\*  
Experience developing control systems for custom equipment in LabView  
Experience with CAD software (Solidworks preferred)  
Proficiency in a variety of machining and fabrication methods and use of hand and power tools  
\*\*Note: Please provide a link to photos, diagrams, or descriptions of at least one completed design/build project or portfolio in question provided in the online application.

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